

May 10, 2012

## Grants (and Loans) available to small businesses.

My name is Dave Hartzell, and I am the Supervisor of the Town of Clarence. I am also the Chairman of the Clarence Industrial Development Agency (CIDA) and a member of the Erie County Industrial Development Agency (ECIDA) Leadership Committee. As I travel around the state and serve on different economic development committees, I am baffled as to why there is no single source of grant(s) information. In an attempt to assemble as much of this information as possible, I have enlisted the help of UB business interns to help me gather all existing grants information available to small businesses. Eventually this database will include all federal, state, county and town wide grant programs. This data will be posted to the Town of Clarence Industrial Development website (<http://www2.erie.gov/clarence/index.php?q=industrial-development-agency>) as we gather it.

I have included many of the best sources. Our UB intern is in the process of sorting out the most promising grants, and this information will be posted to the website on an ongoing basis. I have listed the most promising grant sources, and will post additional sources as we locate them.

1. Buffalo Niagara Enterprise (BNE) incentive website is by far the best database of loan/grant/aid programs in New York State. Some may be out of date, but most are readily available.

<http://www.buffaloniagara.org/Applications/Incentives/IncentiveSearch.aspx?QToK=1eWnxoduVttqvwrcMGRhA%3d%3d>

2. The University of Buffalo (UB) has a TON of excellent programs to help grow a small business. Check out their web site at...

<http://www.buffalo.edu/businessengagement/>

3. The Small Business Association (SBA) has both free assistance in growing your business (SCORE) and loans to help with the growth. Their website is...

<http://www.sbaonline.sba.gov/>

and the grant section of their website can be accessed at:

<http://www.sba.gov/content/research-grants-small-businesses>

## Research Grants for Small Businesses

If your small business is engaged in scientific research and development (R&D), you may qualify for federal grants under the [Small Business Innovation Research \(SBIR\)](#) and the [Small Business Technology Transfer \(STTR\)](#) programs.

SBIR and STTR programs encourage small businesses to undertake R&D projects that:

- Meet federal R&D objectives
- Have high potential for commercialization

Explore [SBIR.gov](#) or the resources below to learn more about specific SBIR and STTR programs throughout the federal government.

- [U.S. Department of Agriculture](#)
- [U.S. Department of Health and Human Services](#)
- [U.S. Department of Defense](#)
- [U.S. Department of Transportation](#)
- [U.S. Department of Education](#)
- [Environmental Protection Agency \(EPA\)](#)
- [U.S. Department of Energy](#)
- [National Science Foundation \(NSF\)](#)
- [National Institute of Standards and Technology](#)
- [National Aeronautics and Space Administration](#)

#### **Community Blogs:**

[Government Grants for Small Business—Think you Qualify?](#)

[Help for Start-Ups: How the SBIR Program Can Help your High-Tech Smallbiz](#)

4. For an excellent description of exactly how to apply for IDA benefits, go the Town of Amherst web site.

<http://www.amherstida.com/amherstida.com/meetings/board-of-directors.html>

5. *New York First* is another database of economic development programs that are currently available. Punch 'grants' into the program locator to find out what's available...

<http://205.232.252.49/ResourceCenter/ResourceCenter.html>

6. New York State Grants: Empire State Development Agency.

[http://usgovinfo.about.com/gi/o.htm?zi=1/XJ&zTi=1&sdn=usgovinfo&cdn=newsissues&tm=91&gps=611\\_450\\_1596\\_868&f=00&su=p284.13.342.ip\\_&tt=2&bt=1&bts=0&zu=http%3A//www.nylovesmallbusiness.com/home.asp](http://usgovinfo.about.com/gi/o.htm?zi=1/XJ&zTi=1&sdn=usgovinfo&cdn=newsissues&tm=91&gps=611_450_1596_868&f=00&su=p284.13.342.ip_&tt=2&bt=1&bts=0&zu=http%3A//www.nylovesmallbusiness.com/home.asp)

## Welcome to the Division for Small Business

Small businesses are the heart of the American economy, comprising 98 percent of all businesses in New York and employing more than half of New York's private sector workforce. Innovation, creativity, determination and perseverance are just a few of the essential qualities small business owners demonstrate every day.

Empire State Development's Division for Small Business is established in New York State Economic Development Law to represent the interests of small businesses and to support the development and expansion of small businesses with under 100 employees.

The Division directs a wide array of programs and initiatives to support small businesses. For more information on the Division and its programs, visit [About Us](#).

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**NYS**CR

NEW YORK STATE CONTRACT REPORTER

[Click Here](#) to connect to New York State's official publication of state procurement opportunities

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### SMALL BUSINESS QUICK HITS

**NEW!** [2012 Small Business Brochure: Information and Resources](#)

**NEW!** [Google Helps New York Small Businesses Get Online](#)

[Innovate NY Seed Capital Fund](#)

[State Small Business Credit Initiative \(SSBCI\) Programs](#)  
[Small Business is Big Business in New York State: Information and Resources for Small Businesses](#)  
[Doing Business with New York State: A Guide to Understanding the State's Procurement Practices](#)  
[Small Business Revolving Loan Fund](#)  
[NYS Directory of Small Business Programs](#)



This comprehensive and interactive guide assists entrepreneurs looking to start new businesses and provides current small business owners with invaluable information and resources.

[Directorio de Programas que Ofrece el Estado de Nueva York para Pequeñas Empresas](#)  
[Directory of Alternative Small Business Lending Programs](#)  
[Governor's Small Business Task Force Report](#)

## LATEST NEWS

[12/27/2011: Google Helps New York Small Businesses Get Online](#)  
[More News](#)

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(800) 782-8369
  
- 30 South Pearl Street, 7th Floor  
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6. Dunn and Bradstreet  
<https://smallbusiness.dnb.com/government/government-loans/3518-1.html>

Related Topics

[Raise Money](#) | [Plan Your Business](#) | [D-U-N-S® Center](#)

## Five Small Business Grant Resources

Sometimes even the best business concepts don't come to fruition due to lack of funding. Lending sources may refuse funding for multiple reasons. For example, you could have a strong business plan but can't qualify for traditional bank financing because you lack sufficient collateral. Or maybe you can't come up with a sizable down payment, or your business doesn't have a long enough track record. See [How Can You Increase Your Chances of Getting a Business Loan?](#) for more information.

Fortunately, there are grant programs available through government agencies and private organizations. Here are five of the top sources of small business grants:

- 1. The Small Business Administration.** While the SBA does not offer grants to start or expand small businesses, it *can* help connect you with government resources for business grants. Visit its [Federal Grant Resources page](#) for more information.
- 2. Grants.gov.** You can find and apply for more than 900 different grants from 26 government agencies.
- 3. State economic development agencies.** Each state has an agency that administers business grants. Agency names vary by state, but usually the Department of Commerce or Economic Development Agency is responsible for disbursing business grants. About.com has assembled a list of links to these agencies' Web sites [here](#). Find out about [Minority Business Loan Programs](#).
- 4. Economic Development Directory.** This site hosts an extensive directory of more than 2,000 economic development agencies, consultants, and associations worldwide. Links are constantly being updated, providing access to economic development information for business people, real estate departments, consultants, and brokers.
- 5. The Foundation Center.** This subscription service also offers an extensive amount of free information. It also offers a helpful online orientation to grant seeking, which will take you through the funding research process step by step. The subscription fee entitles you to access its directory of more than 80,000 grant makers.

8. New York State Small Business Development Center

<http://www.nyssbdc.org/resources/Links/grants.html>



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**[Resources & Reference Materials: Links](#) - Search for grant opportunities**

NYS SBDC Publications

[Information on Grants](#)

Online Video

[Grants.gov](#)

A central location for thousands of grant programs from the 26 federal grant-making agencies.

Links of Interest

[A Guide to Small Business Funding Opportunities and Incentives](#)

**Small Business Statistics**

A document (PDF) describing how to navigate the grant process from Senator Kirsten Gillibrand's Office. [Catalog of Federal Domestic Assistance](#)

**Library & Reference Services**

A site allowing a browser to query this enormous collection of "Federal programs, projects, services, and activities which provide assistance or benefits to the American public."

[Grants Available in New York State](#)

Grant links and information from the New York State Government Information Locator Service (NYS GILS).

[The Foundation Center](#)

Among the features of this independent organization on foundation grants allows grantseekers to pose questions to an online librarian.

[GrantsWeb](#)

A compendium of links to private and government grant resources, here in the U.S. as well as abroad.

**[Free Counseling](#) | [Services](#) | [Locations](#) | [Training](#) | [Success Stories](#) | [Resources](#)**

**NYS Small Business Development Center**

**State University Plaza**

**Corporate Woods Building, 3rd Floor**

**Albany, NY 12246**

**In NY State (800) 732-SBDC**

**Outside NY State (518) 443-5398**



**An Accredited Member of the Association of Small Business Development Centers**

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9. The New York State Directory of Small Business Programs.

<http://www.bioinformatics.buffalo.edu/brochures/Directory%20of%20Small%20Biz%20Programs.pdf>

-Issued by the Empire State Development Corp. Directory includes many of the small business development programs available in the State of NY.

**Most Sincerely,  
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