

Vote: Ayes: Schuster, Kempton, Powell, Ertel, Hartzell. Noes: None
Absent: Bylewski, Buettner. Recuse: None. Motion carried.

Correspondence:

E-mail sent on February 8, 2011, to the members regarding a public hearing at the Amherst IDA scheduled for February 18, 2011 at 8:30 am at the Amherst IDA offices. No other correspondence.

New Business.

Nathan Neill had a resolution for the 4125 Transit Road, Inc. (Phoenix Building Corp.) Project. This project began in 2008. The resolution is to substitute 4125 Transit Road, Inc. as the lessee in place of the Phoenix Building Corp. They are related entities but the applicant is requesting that 4125 Transit Road, Inc. be the lessee. All the parties involved and everything else is the same. They will be closing shortly and the pilot will begin in 2012. This is the site of the Pomegranate Restaurant. Mr. Leone added that this was a blighted building and an excellent project. There was a motion by Scott Bylewski to approve the resolution as written. There was a second by Chris Kempton. There was nothing on the question.

Vote: Ayes: Schuster, Bylewski, Kempton, Powell, Ertel, Hartzell. Noes: None
Absent: Buettner. Recuse: None. Motion carried.

Mr. Leone asked Mr. Bylewski for an update on the meeting regarding a possible senior housing project. Mr. Bylewski has not heard anything new. The project is looking at the Transit Road property where the Wegman's project was proposed. There were some zoning and density issues that were to be looked at. They were going to meet with the Executive Planning Board. Clover Management is the company looking at the site. They may need to do some reconfiguration of the plans and bring to the Planning Board. The project involves medium income for senior housing. Mr. Kempton asked if this would be assisted living. Mr. Leone answered it is an apartments for senior housing, not assisted living. One and two bedroom units. Clayt Ertel said that the other buildings they have are attractive looking.

Mr. Leone said that he has also met with Mr. Savarino on the Deni property.

Mr. Leone reported on the annual Matchmakers Award luncheon. It will be held on May 11, 2011. They are looking for names of nominees which are due on February 25. Mr. Leone is asking for recommendations. Mr. Hartzell is suggesting "Curios Minds." The Roba projects are also being suggested. Mr. Ertel will contact Mr. Roba and Mr. Hartzell will contact the Montessori School.

Mr. Leone was contacted by Eric Tudor, of NYSCAR who asked him to put together a panel for the March 17, 2011 meeting t 8:30 a.m. at the Holiday Inn on Niagara Falls Blvd. The cost is \$15.00 per person if anyone wants to attend. Mr. Leone will be on a panel with John Cappelino

and James Allen talking about IDA's, new government incentives and the rehabilitation projects in the City of Buffalo. It is on the same day as the next CIDA meeting. Mr. Leone added that there have been some great comments on this particular meeting.

Mr. Leone also brought in a copy of the 2010 Annual Report and business survey from the Town of Amherst. He suggested that the Town of Clarence IDA may want to consider doing something like this report.

Mr. Leone also mentioned that the ECIDA is raising fees and adjustments. Mr. Neill added that in regard to fees, if the State imposed tax becomes a permanent fee on IDA's, there will have to be some thought given on how to fund that fee. Mr. Ertel added that we need to fight against it. Mr. Neill added that it is going to be challenged. Mr. Bengart added that it is a good benefit that we offer lower fees than the ECIDA. There was further discussion about the State fees. Last year the fees were repealed and refunded to those who did pay.

Mr. Leone also said that there are a couple banks reaching out to the CIDA.

Mr. Hartzell would like to go back to the NYSCAR meeting. He would like to attend the big event they have next year.

There was discussion regarding moving the March CIDA meeting. It was decided that the March meeting be held on the 24th instead of the 17th so that the members could attend the present the March 17th meeting and panel discussion which Paul will be a part of. There was a motion made by Clayt Ertel with a second by David Schuster that the CIDA will cover the cost for the NYSCAR breakfast meeting on March 17th for the members choosing to attend. There was nothing further on the question.

Vote: Ayes: Schuster, Bylewski, Kempton, Powell, Ertel, Hartzell. Noes: None
Absent: Buettner. Recuse: None. Motion carried.

Report on Pilot Payments.

Christine Fusco reported that the Pilot payments have been paid for all but three projects. Castilone has made a partial payment. He overpaid his property taxes on his house and Chris will ask if he wants to apply that to the pilot payment to avoid penalties. The other projects are Evans Bank and Clarence Properties. Ms. Fusco has contacted the Evans Bank and they said that they did not receive it. Ms. Fusco will follow-up with both parties. They will have to pay the penalties. She will report back next month.

Motion by Scott Bylewski to enter into Executive Sessions pursuant to section 105 [1] (f) of the Open Meetings Law with a regarding the appointment of an individual.

Vote: Ayes: Schuster, Bylewski, Kempton, Powell, Ertel, Hartzell. Noes: None
Absent: Buettner. Recuse: None. Motion carried.

There was a motion by to exit the Executive Session and re-enter the regular meeting at 8:41 a.m.

Mary Powell mentioned that there is a Leadership Council meeting on March 2nd and the Chamber Citizens of the year dinner on February 24th.

Mr. Hartzell also reminded the Board that the first Clarence Industrial and Commercial Forum will be held at the Protocol at 11:45 a.m. He would like to see the CIDA pay the fee for the members who would like to attend. Scott Bylewski will be speaking. The County Executive Chris Collins will also be a speaker. There was a motion by David Hartzell with a second by Clayt Ertel that the CIDA pay the cost for the members attending the Forum on February 17, 2011 at the Protocol. There was nothing further on the question.

Vote: Ayes: Schuster, Bylewski, Kempton, Powell, Ertel, Hartzell. Noes: None
Absent: Buettner. Recuse: None. Motion carried.

Mr. Hartzell said that the response has been very positive as there are over 40 reservations so far. Mr. Bylewski's will include the CIDA in his presentation. He will speak about how well the CIDA has done with job creation, that both the CIDA and the Town are encouraging companies and small business to come to the Town of Clarence and continue doing business in the Town of Clarence. This event is being co-sponsored by the CIDA and the Clarence Chamber.

Buy Local Initiative.

There was discussion regarding adopting a policy regarding the "Buy Local Initiative" for the CIDA. Mr. Bengart made some changes. The policy is to encourage the use of local suppliers and/or contractors on CIDA's project. After further discussion Mr. Hartzell moved to adopt the buy local initiative policy that Steven Bengart and Nathan Neill worked on and presented to the members today. There was a second by Chris Kempton. There was nothing on the question.

Vote: Ayes: Schuster, Kempton, Ertel, Hartzell. Noes: None
Absent: Bylewski, Buettner, Powell. Recuse: None. Motion carried.

Strategic Plan.

Mr. Kempton passed out a copy of Draft VI of the CIDA Strategic Plan 2011-2013. It includes all the suggested changes from the last meeting. Mr. Hartzell added that the focus this year should be bringing business to Clarence. Mr. Kempton That would be the priority this year. We need to come up with talking points...five or six talking points that all the members know and use to send out the same message when attending meetings.

There were various suggestions for talking points, such as the low tax rates, community activities, the school systems whether in Clarence or Williamsville. The CIDA fees and an active Chamber of Commerce. There was further discussion including sewers, business development as well as industrial development, and the pilot as well as other benefits the CIDA offers. There was discussion regarding sewers that were addressed by Mr. Bengart and Mr.

Bylewski. Mr. Ertel also added to the conversation that there should be some sort of pre-planning in the event the sewers are expanded and if there is a merger.

There was motion by David Hartzell to adopt the Strategic Plan as written. There was a second by Scott Bylewski. On the question, Mary Powell and Chris Kempton added that there some changes and additions and the adopted plan to be used as a working document reflect those changes. There was nothing further on the question.

Vote: Ayes: Schuster, Kempton, Ertel, Hartzell. Noes: None
Absent: Bylewski, Buettner, Powell. Recuse: None. Motion carried.

Donation of Funds.

Mr. Hartzell and Mr. Geiger left the meeting. Mr. Ertel took over the meeting.

Mr. Bylewski asked if there was a dollar figure. Mr. Kempton added that the amount budgeted for community relations is \$17,000. Mary Powell added that the requests had to be submitted by December 31, 2010. The two requests are from the Clarence Chamber, asking for \$15,000, and Clarence Post No. 938 asking for \$2,500. Mr. Kempton wanted to revisit the policy and what the criteria is in looking at how the CIDA would donate funds. Mr. Bengart went over the policy requirements to consider when looking at applications requesting funds from the Agency. Mr. Kempton added that from what Mr. Bengart just went over, the purpose of the donations are to help organizations promote business growth and development within the Town. It was suggested that Judy Sirianni, Executive Director come in to report on what the funds were used for last year. It was decided that this would be on the agenda for March. Mr. Ertel said that we will discuss giving to the Post and the Chamber at the next meeting.

Mr. Hartzell had some of the brochures advertising the Clarence Industrial and Commercial Forum that is being held at the Protocol today. It was sent to all the businesses in Clarence. It was also put in the Clarence Bee.

Mr. Neill mentioned that the different committees need to meet. These meetings can be discussed after the regular meeting. The finance committee needs to set up a meeting. This will be discussed at the next meeting.

Adjournment: Informal motion to adjourn meeting. Meeting adjourned at 9:20 a.m.

Next meeting is scheduled for March 24, 2011