



Women's Worth Workshop Online Resources

1. <http://www.onetonline.org>
The O*NET program is the nation's primary source of occupational information. Central to the project is the O*NET database, containing information on hundreds of standardized and occupation-specific descriptors. The database, which is available to the public at no cost, is continually updated by surveying a broad range of workers from each occupation. Information from this database forms the heart of O*NET OnLine, an interactive application for exploring and searching occupations. The database also provides the basis for our Career Exploration Tools, a set of valuable assessment instruments for workers and students looking to find or change careers.
2. <http://www.bls.gov/ooh>
The profiles featured on this website cover hundreds of occupations and describe What They Do, Work Environment, How to Become One, Pay, and more. Each profile also includes BLS employment projections for the 2010–20 decade.
3. <http://www.labor.ny.gov/stats/lswage2.asp>
Employment and wage data by occupation are based on the Occupational Employment Statistics (OES) survey, which collects information from approximately 52,000 businesses. Data were collected in 2007, 2008, 2009, and 2010, and then updated to the first quarter of 2011 by making cost-of-living adjustments. These wage estimates reflect New York State's minimum wage of \$7.25, the minimum wage in effect at the time these estimates were prepared. Occupational employment and wages are presented for New York State and labor market regions.
4. http://www.ehow.com/how_5246388_negotiate-salary-after-job-offer.html
It is important to be able to negotiate salary after job offer to maximize your salary potential. During an economic recession, it is hard enough to get a job offer. You might feel that it is not appropriate to negotiate salary after job offer when you are so lucky to have the job offer in the first place.
5. <http://www.theladders.com/career-advice/womans-guide-to-successful-salary-negotiation>
A study of the job and salary negotiations of graduating professional school students at Carnegie Mellon University found that the male students were eight times more likely to negotiate a larger starting salary than female students. Women, don't negotiate compensation, as often, or as effectively as males.
6. <http://www.colorado.edu/conflict/peace/treatment/negskill.html>
Although everyone negotiates informally all the time without even being aware of it, formal negotiation is a skill that can be learned through experience and practice. People who negotiate a lot tend to be much more skilled at it than people who have not participated in many formal negotiations. Experienced people are more likely to know what to say when, when to make concessions, when not to, what to concede, what not to, and, in general, how to manipulate the situation to their own advantage. For this reason, negotiation tends to favor the experienced party.
7. <http://jobsearch.about.com/od/jobsearchengines/qt/indeed.htm>
Indeed.com enables you to search millions of job listings from thousands of web sites, job boards, newspapers, blogs, company career pages, and associations to find job listings that match or are similar to your search query. All searches you do can be saved as an email alert, so new jobs are delivered daily.