



2019 ERIE COUNTY CULTURAL FUNDING APPLICATION REVENUES & EXPENSES WORKSHEET

Optional For Short Form Attachment B – Financial Statements

Organization Name						
REVENUE	(FULL FISCAL YEARS) (total in line 24)	FY 2016 Actual	FY 2017 Actual	FY 2018 Budget	FY 2018 Actual YTD	FY 2019 Projected
Earned Income						
1. Admissions		\$	\$	\$	\$	\$
2. Memberships		\$	\$	\$	\$	\$
3. Subscriptions		\$	\$	\$	\$	\$
4. Fundraising events (gross)		\$	\$	\$	\$	\$
5. Tuition (workshops)		\$	\$	\$	\$	\$
6. Contracted services		\$	\$	\$	\$	\$
7. Facility Rental		\$	\$	\$	\$	\$
8. Proceeds: Goods Sales		\$	\$	\$	\$	\$
9. Remaining/Other (specify):						
a.		\$	\$	\$	\$	\$
b.		\$	\$	\$	\$	\$
10. Total Earned Income		\$	\$	\$	\$	\$
Private Contributions/Funding						
11. Individual Donations		\$	\$	\$	\$	\$
12. Corporate Support – Submit Attach. J		\$	\$	\$	\$	\$
13. Foundation Support – Submit Attach. J		\$	\$	\$	\$	\$
14. Total Private Contributions		\$	\$	\$	\$	\$
Public Contributions/Funding						
15. National Endowment for the Arts		\$	\$	\$	\$	\$
16. Other Federal						
a.		\$	\$	\$	\$	\$
b.		\$	\$	\$	\$	\$
17. NYSCA		\$	\$	\$	\$	\$
18. NYSCA Decentralization Regrant		\$	\$	\$	\$	\$
19. Other State						
a.		\$	\$	\$	\$	\$
b.		\$	\$	\$	\$	\$
20. Municipal Funding						
a.		\$	\$	\$	\$	\$
b.		\$	\$	\$	\$	\$
21. Erie County Cultural Funding		\$	\$	\$	\$	\$
22. Other Erie County Funding (specify)						
a.		\$	\$	\$	\$	\$
b.		\$	\$	\$	\$	\$
23. Total Public Funding		\$	\$	\$	\$	\$
24. TOTAL REVENUE		\$	\$	\$	\$	\$

EXPENSES <i>(total in line 59)</i>	FY 2016 Actual	FY 2017 Actual	FY 2018 Budget	FY 2018 Actual YTD	FY 2019 Projected
Personnel Salaries and Fees (including benefits)					
25. Administrative	\$	\$	\$	\$	\$
26. Artistic/Collections	\$	\$	\$	\$	\$
27. Education/Programs	\$	\$	\$	\$	\$
28. Production/Technical	\$	\$	\$	\$	\$
29. Development/Special Events	\$	\$	\$	\$	\$
30. Guest Services	\$	\$	\$	\$	\$
31. Maintenance	\$	\$	\$	\$	\$
32. Others:	\$	\$	\$	\$	\$
33. Total Salaries and Fees	\$	\$	\$	\$	\$
Administration/Operations					
34. Rent	\$	\$	\$	\$	\$
35. Utilities/Phone/Internet/etc.	\$	\$	\$	\$	\$
36. Office Supplies/Equipment Rental	\$	\$	\$	\$	\$
37. Security/Maintenance	\$	\$	\$	\$	\$
38. Travel	\$	\$	\$	\$	\$
39. Insurance	\$	\$	\$	\$	\$
40. Legal	\$	\$	\$	\$	\$
41. Bookkeeping service	\$	\$	\$	\$	\$
42. Audit expense	\$	\$	\$	\$	\$
43. Interest paid on operating loans	\$	\$	\$	\$	\$
44. Other (i.e. consultant)					
a.	\$	\$	\$	\$	\$
b.	\$	\$	\$	\$	\$
45. Total Administration/Operations	\$	\$	\$	\$	\$
Programming & Collections Care					
46. Production & Exhibits Expenses	\$	\$	\$	\$	\$
47. Educational Expenses	\$	\$	\$	\$	\$
48. Space/Facility/Studio/etc.	\$	\$	\$	\$	\$
49. Equipment Rentals	\$	\$	\$	\$	\$
50. Collection Conservation	\$	\$	\$	\$	\$
51. Acquisitions	\$	\$	\$	\$	\$
52. Remaining/Other (specify)					
a.	\$	\$	\$	\$	\$
b.	\$	\$	\$	\$	\$
53. Total Programming	\$	\$	\$	\$	\$
Fundraising/Marketing/Retail					
54. Fundraising Events	\$	\$	\$	\$	\$
55. Marketing/Advertising	\$	\$	\$	\$	\$
56. Cost: Goods for Sale	\$	\$	\$	\$	\$
57. Remaining/Other (specify):					
a.	\$	\$	\$	\$	\$
b.	\$	\$	\$	\$	\$
58. Total Fundraising/Marketing/Retail	\$	\$	\$	\$	\$
59. TOTAL OPERATING EXPENSES	\$	\$	\$	\$	\$