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COUNTY OF ERIE

CHRIS COLLINS

COUNTY EXECUTIVE

January 19, 2011

The Honorable
Erie County Legislature
92 Franklin Street – Fourth Floor
Buffalo, NY 14202

**RE: Request for Proposals
SAP Plant Maintenance Module Implementation Project**

Honorable Members:

Enclosed please find a resolution and an accompanying memorandum from the Department of Information and Support Services pertaining to proposed professional services associated with the SAP Plant Maintenance Module Implementation Project.

Should your honorable body require further information, I encourage you to contact the Division of Sewerage Management. Thank you for your consideration on this matter.

Sincerely,

CHRIS COLLINS
Erie County Executive

MEMORANDUM

To: Honorable Members of the Erie County Legislature
From: Department of Information and Support Services
Re: Request for Proposals
SAP Plant Maintenance Module Implementation Project
Date: January 19, 2011

SUMMARY

Award of a contract with GlobalQuest Solutions, Inc. 435 Lawrence Bell Dr. Williamsville, New York 14221 for professional services associated with the SAP Plant Maintenance Module Implementation Project in an amount not to exceed \$930,000.00 is requested.

FISCAL IMPLICATIONS

There are no fiscal implications to the County's General Fund. All costs associated with the above referenced professional services will be paid through cash in existing sewer district capital and capital reserve accounts.

REASONS FOR RECOMMENDATION

The Erie County Department Information and Support Services issued a request for proposals for firms to assist in the necessary consultant services associated with replacing the Division of Sewerage Management's computerized maintenance management system through integration of maintenance management functionality into the County's existing enterprise resource planning environment (SAP). A total of seventeen (17) firms responded to the open solicitation. A review committee consisting of representatives from the Erie County Division of Sewerage Management, Department of Public Works, and Department of Information and Support Services ranked the responses and subsequent interviews using a consistent scoring matrix. Based upon the scoring, Globalquest Solutions, Inc. received the top rating of the respondents; therefore, in accordance with Section 19.08 of the Erie County Administrative Code, it is recommended that Globalquest Solutions, Inc. be retained to complete the required consultant services.

BACKGROUND INFORMATION

In 2007 the Division of Sewerage Management completed a "blueprint", defining the necessary steps to implement the SAP plant maintenance module. After completing tasks internally to prepare for the switch from the existing centralized maintenance management system databases to the SAP plant maintenance module, the Division of Information and Support Services issued the above referenced request for proposals.

CONSEQUENCES OF NEGATIVE ACTION

The efficiencies associated with implementing maintenance management functionality into the County's SAP system will not be realized. This project will improve the business processes of the treatment plants, sewer transmission and collection systems, fleet, and materials management operations; better align maintenance management policies, procedures, and processes throughout various areas of Division of Sewerage Management operations; and further the Division's long-range

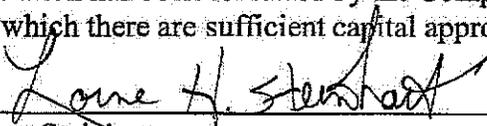
goal of enterprise asset management. Although this project is being completed for the Division of Sewerage Management, the development of the plant maintenance module in SAP will be such that it will allow other County Departments to utilize this valuable tool as well. Public Works, Parks, Fleet, and REAM (to name a few) will have the ability to utilize the maintenance management system; thereby increasing the benefit of the implementation greatly.

STEPS TO FOLLOW APPROVAL

The County Executive will be requested to execute an agreement with Globalquest Solutions, Inc. in an amount not to exceed \$930,000.00 for professional services associated with the SAP Plant Maintenance Module Implementation Project.

COMPTROLLER'S OFFICE REVIEW

The proposed legislation has been reviewed by the Comptroller's Office and is related to an authorized capital project for which there are sufficient capital appropriations for the action proposed.

Signed 
Lorne Steinhart
Title COMPTROLLER'S OFFICE

Date 12/21/2011


Michael J. Quinn, P.E.
Title Deputy Commissioner


Jeff Hart
Title Deputy County Executive

KZ:sc
Encl.

Cc: K. Konst – Department of Environment and Planning
M. Quinn /0.11.0 Leg Ltr
K. Zynda/0.2.8.SAP

V:\Sewerage Management\Administration\Documents\Scott\Kevin Z\SAP Plant Maint Leg appr ltr Dec 2010.doc

RESOLUTION SUBMITTED BY:
DEPARTMENT OF ENVIRONMENT AND PLANNING

RE: Request for Proposals
SAP Plant Maintenance Module Implementation Project

WHEREAS, the County of Erie advertised for and received responses to a request for proposals from consulting firms to perform professional services associated with the SAP Plant Maintenance Module Implementation Project; and

WHEREAS, a review committee consisting of representatives from the Erie County Division of Sewerage Management, Department of Public Works, and the Department of Information and Support Services was established to evaluate all responses to the County's request for proposals as well as subsequent interviews, using a consistent scoring matrix; and

WHEREAS, the proposal review committee recommends retaining Globalquest Solutions, Inc. to complete the requested consulting services; and

WHEREAS, there is a current cash balance of approximately \$750,000.00 and an appropriation balance of \$730,000.00 previously authorized and funded in capital project C.00065 to partially fund these services; and

WHEREAS, there are available monies in the Sewer District capital reserve accounts to fund the additional \$200,000.00 of the project costs.

NOW, THEREFORE, BE IT,

RESOLVED, that Globalquest Solutions, Inc., be retained to perform professional services associated with the SAP Plant Maintenance Module Implementation Project; and be it further

RESOLVED, that the County Executive be, and hereby is, authorized to execute an Agreement with Globalquest Solutions, Inc. (435 Lawrence Bell Drive, Williamsville New York 14221) for professional services associated with the SAP Plant Maintenance Module Implementation Project in an amount not to exceed \$930,000.00, subject to approval as to content by the Commissioner of the Department of Information and Support Services and approval as to form by the County Attorney's office; and be it further

RESOLVED, that the County Director of Budget and the County Comptroller be authorized to increase the Budget in the Erie County Sewer District-wide capital project C.00065 by \$200,000.00 additional funding will be provided by a combination of \$20,000.00 in interest earnings, \$150,000.00 cash transfer from Erie County Sewer District No. 3 Capital reserve Account C.00007 and a \$30,000.00 cash transfer from Erie County Sewer District No. 8 Capital reserve Account C.11801; and be it further

RESOLVED, that the County Director of Budget and the County Comptroller be authorized to establish all budget accounts necessary to facilitate the transfer of \$180,000.00 total from sewer district capital reserve accounts to sewer district wide capital project C.00065 as follows:

C.00065-District-Wide Capital	Increase
Estimated Revenue	
486000 Transfer In	\$180,000.00
445031 Interest Income	\$20,000.00
Appropriations	
516020 Professional Services	\$200,000.00
C.00007-ECSD No. 3 Capital Reserve	Increase
570000 Transfer Out	\$150,000.00
C.11801-ECSD No. 8 Capital Reserve	Increase
570000 Transfer Out	\$30,000.00

and be it further

RESOLVED, that the Clerk of the Legislature send two (2) certified copies of this resolution to Michael Quinn, P.E., Division of Sewerage Management and one (1) certified copy each to the County Executive, the Erie County Comptroller, the Erie County Director of Budget and Management, Eric Ziobro, Assistant County Attorney and Gregory Turner, Department of Information and Support Services.



DIVISION OF SEWERAGE MANAGEMENT

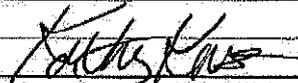
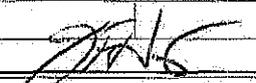
SAP Plant Maintenance Implementation

EXECUTIVE
KATHY KONST
 COMMISSIONER
MICHAEL J. QUINN, P.E.
 DEPUTY COMMISSIONER

Commissioner's Certification

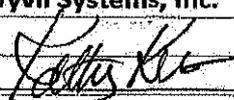
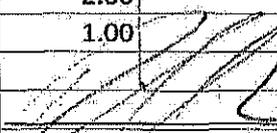
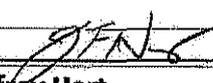
Proposer Name	Evaluation Criteria Total Scores				
	Resources	Pricing	Experience	Total	Rank
AIT Resource Group	6.00	12.50	5.75	24.25	7
BayForce Technology Solutions	8.00	11.00	5.00	24.00	8
eVantage Technologies	6.75	13.00	7.50	27.25	5
GlobalQuest Solutions, Inc.	11.50	11.00	11.00	33.50	1
HCL Axon	12.75	4.00	13.50	30.25	2
LSI Consulting	8.25	10.00	10.50	28.75	3
MRI Network Contract Staffing	8.00	9.00	4.50	21.50	11
Namtra Business Solutions	6.00	14.00	4.00	24.00	8
Optimal Solutions Integration	8.25	6.00	7.00	21.25	14
Pricewaterhousecoopers, LLP	10.00	3.00	8.50	21.50	11
Sage Group Consulting Inc.	6.00	11.00	4.50	21.50	11
Sapta Global Inc.	5.00	9.00	5.00	19.00	15
Sita Corp	7.50	11.00	8.00	26.50	6
Unify Solutions, Inc.	5.00	13.00	4.75	22.75	10
Vesta Partners	11.75	6.00	10.50	28.25	4
Westernacher & Partner Consulting	8.00	3.00	4.50	15.50	17
Wyvil Systems, Inc.	2.50	13.00	3.00	18.50	16

It is my opinion in recommending Globalquest, Inc., the Erie County Department of Environment and Planning (DEP) has complied with all applicable provisions of Section 19.08 of the Erie County Administrative Code. Scoring sheets and other materials related to this matter are available for review at the DEP offices during regular business hours.

 Kathy Konst, Commissioner	 Jeffrey Hart, Deputy County Executive
Erie County Department of Environment and Planning	

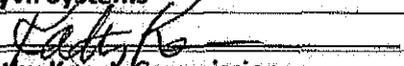
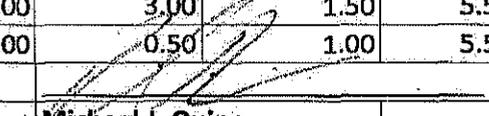


**ERIE COUNTY Department of Environment and Planning
SAP Plant Maintenance Implementation
PROPOSAL REVIEW RATINGS**

Proposer Name	Rater - Kevin Z.				
	Pricing	Avg. Resource	Avg. Experience	Total	Rank
AIT Resource Group	3.50	2.00	2.00	7.50	7
Bayforce Technology Solutions	3.00	2.50	1.50	7.00	11
eVantage Technologies	5.00	1.75	1.50	8.25	3
GlobalQuest Solutions, Inc.	3.00	2.75	2.50	8.25	3
HCL Axon	2.00	4.00	5.00	11.00	1
LSI Consulting	3.00	2.00	3.00	8.00	5
MRI Network Contract Staffing	3.00	2.00	1.00	6.00	14
Namtra Business Solutions	4.00	2.50	1.00	7.50	7
Optimal Solutions Integration	2.00	2.50	2.50	7.00	11
PriceWaterhouseCoopers, LLP	1.00	3.00	3.50	7.50	7
Sage Group Consulting Inc.	3.50	2.00	2.00	7.50	7
Sapta Global Inc.	3.00	2.00	2.00	7.00	11
Sita Corp	4.00	1.75	2.00	7.75	6
Unify Solutions, Inc.	4.00	1.00	1.00	6.00	14
Vesta Partners	2.00	3.75	4.00	9.75	2
Westernacher & Partner Consulting	1.00	2.00	1.00	4.00	17
Wyvil Systems, Inc.	4.00	1.00	1.00	6.00	14
					
Kathy Konst, Commissioner Environment and Planning					
			Michael J. Quinn, Deputy Commissioner		
					
Jeffrey Hart, Deputy County Executive					



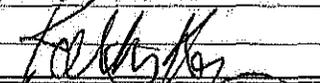
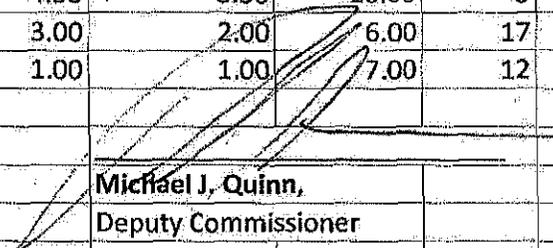
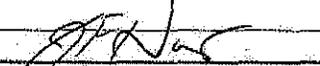
ERIE COUNTY Department of Environment and Planning
SAP Plant Maintenance Implementation
PROPOSAL REVIEW RATINGS

Proposer Name	Rater - Gary Z.				
	Pricing	Avg. Resource	Avg. Experience	Total	Rank
AIT Resource Group	4.00	2.00	1.75	7.75	8
Bayforce Technology Solutions	4.00	2.50	1.50	8.00	7
eVantage Technologies	4.00	2.25	2.00	8.25	5
GlobalQuest Solutions, Inc.	4.00	4.50	4.00	12.50	1
HCL Axon	1.00	4.25	4.00	9.25	2
LSI Consulting	3.00	3.00	3.00	9.00	3
MRI Network Contract Staffing	3.00	3.00	1.50	7.50	10
Namtra Business Solutions	5.00	1.50	1.00	7.50	10
Optimal Solutions Integration	2.00	2.75	2.50	7.25	12
Pricewaterhousecoopers, LLP	1.00	3.00	3.00	7.00	13
Sage Group Consulting	3.50	2.00	1.50	7.00	13
Sapta Global	3.00	1.00	1.00	5.00	17
Sita Corp	4.00	2.25	2.00	8.25	5
Unify Solutions, Inc.	4.00	2.00	1.75	7.75	8
Vesta Partners	2.00	3.50	3.00	8.50	4
Westernacher & Partner Consulting	1.00	3.00	1.50	5.50	15
Wyvil Systems	4.00	0.50	1.00	5.50	15
 Kathy Konst, Commissioner Environment and Planning			 Michael J. Quinn, Deputy Commissioner		
 Jeffrey Hart, Deputy County Executive					



ERIE COUNTY Department of Environment and Planning

**SAP Plant Maintenance Implementation
PROPOSAL REVIEW RATINGS**

Proposer Name	Rater -Patricia F.				
	Pricing	Avg. Resource	Avg. Experience	Total	Rank
AIT Resource Group	5.00	2.00	2.00	9.00	7
Bayforce Technology Solutions	4.00	3.00	2.00	9.00	7
eVantage Technologies	4.00	2.75	4.00	10.75	3
GlobalQuest Solutions, Inc.	4.00	4.25	4.50	12.75	1
HCL Axon	1.00	4.50	4.50	10.00	5
LSI Consulting	4.00	3.25	4.50	11.75	2
MRI Network Contract Staffing	3.00	3.00	2.00	8.00	11
Namtra Business Solutions	5.00	2.00	2.00	9.00	7
Optimal Solutions Integration	2.00	3.00	2.00	7.00	12
Pricewaterhousecoopers, LLP	1.00	4.00	2.00	7.00	12
Sage Group Consulting	4.00	2.00	1.00	7.00	12
Sapta Global	3.00	2.00	2.00	7.00	12
Sita Corp	3.00	3.50	4.00	10.50	4
Unify Solutions, Inc.	5.00	2.00	2.00	9.00	7
Vesta Partners	2.00	4.50	3.50	10.00	5
Westernacher & Partner	1.00	3.00	2.00	6.00	17
Wyvil Systems, Inc.	5.00	1.00	1.00	7.00	12
 Kathy Konst, Commissioner Environment and Planning			 Michael J. Quinn, Deputy Commissioner		
 Jeffrey Hart, Deputy County Executive					