

### MARK C. POLONCARZ

COUNTY EXECUTIVE



April 2, 2012

James Sampson, Chairman Erie County Fiscal Stability Authority 295 Main Street, Room 946 Buffalo, New York 14203

Re: 2012-2015 Erie County Four Year Financial Plan

Dear Chairman Sampson:

Pursuant to Public Authorities Law §3957, I hereby submit to the Erie County Fiscal Stability Authority ("ECFSA") the revised Four Year Financial Plan for Erie County for fiscal years 2012-2015 (the "Plan").

The Plan reflects certain adjustments made since January 1, 2012 by my administration, actual year-end data for the 2011 Budget, and updated projections for the amended 2012 Budget. The Plan also takes into account the adopted 2012-2013 New York State Budget and its provisions for Medicaid cost reductions to the County. Following discussions with ECFSA staff, we have also adjusted the Plan's presentation to be consistent and formatted with the County budget document and the Budget Monitoring Report.

The Plan includes the following major assumptions:

- Very Conservative 1% Property Tax Assessment Growth (lower than 2% in prior plan)
- 1% Property Tax Revenue Growth Sharing with the Buffalo and Erie County Public Library
- Continued \$2 million Inter-fund Subsidy to the Buffalo and Erie County Public Library
- Modest 3% Growth in Sales Tax Revenue (same as prior plan)
- Use of \$5.4 million in Appropriated Fund Balance in 2013 and \$0 in 2014 and 2015 (lower than 2011 actual and 2012 budgeted)
- Reduction of 50 Full Time Positions via Attrition (adjusted for revenue)
- No Increases in Personal Services Expense other than Step Increments during Union Contract Negotiations
- 5% Growth in Health Insurance Expense (slightly lower than 6% in prior plan, based on 2010 and 2011 actual expenses)
- Continued 2.5% Annual Increases in Pension Expense
- More Realistic Overtime Budgeting



#### Four Year Plan Transmittal Letter to ECFSA April 2, 2012 Page Two

- No Turnover Account
- Continued Funding of Cultural Agencies and Operation Prime Time Youth Programs (at 2012 level)

My administration believes these are realistic and reasonable assumptions based on the data available at this time and current trends.

If you have any questions regarding the Plan, please do not hesitate to contact Robert W. Keating, Director of Budget and Management. Thank you in advance for your assistance and courtesies.

Sincerely yours,

Mark C. Poloncarz, Esq. Erie County Executive

MCP/tc Enclosure

cc: Erie County Legislature

Erie County Comptroller David J. Shenk

Robert W. Keating, Director of Budget and Management

## County of Erie 2012-2015 Four-Year Financial Plan

nd 110 - General Account Type	2010 Actuals	. 2011 Adopted Budget	2011 YE Actual	2012 Adopted Budget	2013 Projection	2014 Projection	2015 Projection
evenue			, 11010			,	
Local Source Revenue							
Property Tax Levy	210,242,141	217,010,375	217.010,375	217,820,374	219,998,578	222,198,564	224,420,5
Property Tax Related							
Sec 520 Exempt Removal	661,332	652,584	625,691	640,950	640,950	640,950	640,9
Gain Sale Tax Acquired Prop	0	20,000	28	20,000	20.000	20,000	20,0
Payments in Lieu Of Taxes Interest & Penallies-Prop Tax	5,224,569 13,247,427	5,108,550 18,711,686	5,128,618 21,955,430	4,978,524 18,992,361	5,179,904 19,277,246	5,231,703 19,566,405	5,284, 19,859,
Omitted Taxes	53,645	3,000	23,343	3,000	3,000	3,000	3,
Dec-Prop Tax Def Rev	(9.778,622)	(13,622,495)	(16.335,583)	(13.826,832)	(13,657,399)	(13,862,260)	(14,070,
Property Tax Related Total	9,408,351	10,873,325	11,397,527	10,808,003	11,463,701	11,599,798	11,737.
Sales Tax		•					
Sales Tax Original 3%	144,933,930	146,057,048	151,242,861	155,253,226	160,453,552	165,267,158	170,225
1% Sales Tax	136,815,644	138,543,491	142,788,238	146,556,918	151,484,041	156,028,563	160,709,
.50% Sales Tax	67,984,185	68,106,288	71,308,360	72,824,659	75,651,040	77,920,571 38,960,285	80,258 40,129
.25 % Sales Tax Sales Tax Total	33,992,093 383,725,852	34,053,618 386,760,445	35,654,180 400,993,640	36,412,330 411,047,133	37,825,520 425,414,152	438,176,577	451,321
Sales Tax (Distrib. to Local Gov'ts)	265,579,814	267,637,838	277,140,425	284,489,097	294,018,277	302,838,825	311,923
Fees Fines or Charges							
Election Exp Other Govts	6,623,349	5,771,418	5,771,418	7,080,311	6,702,930	7,366,356	7,513
All Other Fees Fines or Charges Fees Fines or Charges Total	26,770,226 33,393,575	25,492,221 31,263,639	27,043,365 32,814,783	25,786,348 32,866,659	26,173,143 32,876,073	26.565,740 33,932,096	26,964 34,477
		<del>,</del>					
Other Sources Interest & Earn - Gen Inv	895,206	940,000	567,012	717,200	731,544	746,175	761
Hotel Occupancy Tax Revenue	7,918,120	7,752,000	8.556,982	8,400,334	8.728.122	8,902,684	9,080
Community College Respreads	4,246,018	4,838,796	4,838,796	4,975,498	4,376,198	4,526,640	4,526
All Other Sources Accounts	44,293,845	30,888,446	53,404,227	31,900,418	32,219,422	32,541,616	32,867
Other Sources Total	57,353,189	44,419,242	67,367,017	45,993,450	46,055,286	46,717,115	47,235
Appropriated Fund Balance		16,721,902	33,435,065	7,443,185	5,400,000	0	
ocal Source Revenue Total	959,702,922	974,686,766	1,040,158,832	1,010,467,901	1,035,226,067	1,055,462,975	1,081,117
State Ald							
State Aid-Education Of Handicapped Children	31,848,728	31,563,552	31,194,399	34,621,294	35,313,720	36,729,731	37,831
State Aid-Mental Health	34,135,198	37,516,783	34,332,854	35,978,575	36,878,039	37,799,990	38,744
State Aid-Family Assistance	9,283,346	9,328,319	(236,137)		•		
State Aid-Soc Serv Admin	29,277,514	28,144,333	29,514,610	26,047,081	26,447,180	27,219,252	27,902
State Aid-Safety Net Assistance	17,671,709	22,625,169	12,002,562	10,802,538	10,738,468	11,157,009	11,574 23,167
State Aid-Child Welfare Services State Aid-Serv For Recipients	19,931,492 4,964,591	19,528,165 8,472,028	17,879,546 10,251,888	19,562,319 8,024,721	20,698,035 8,030,026	21,898,600 8,051,326	8,056
State Aid Day Care	7.010.585	7,574,606	7,226,440	7,315,103	7,463,686	7,700,639	7,857
All Other State Aid Accounts	22,150,706	23,190,436	21,686,304	25,180,188	25,590,823	25,940,630	26,200
State Aid Total	176,273,869	187,943,391	163,852,467	167,531,819	171,159,977.36	176,497,177.10	181,335,74
Federal Aid							
Federal Aid-Family Assistance	4,181,245	6,617,491	39,225,665	41,889,075	45,618,048	48,171,355	50,729
Federal Aid-Soc Serv Admin	30,161,571	35,025,551	29,671,222	30,361,519	31,430,402	33,424,722	34,285
Fed Aid Day Care	14,072,014	20,879,571	16,300,302	17,243,238	17,990,850	16,470,850	16,050
Federal Aid-CWS Foster Care	13,604,031	14,398,351	13,205,175	14,285,507	15,104,184	15,969,608	16,884
Federal Aid-Safety Net TANF Cases	461,403	469,660	820,923	826,719	864,438	918,893	953
Federal Stimulus Enhanced Medicald	33,106,247	13,000,000	19,190,491				
Federal Stimulus Enhanced Medicald Reconciliation All Other Federal Aid Accounts	11,708,847 94,537,610	84,327,644	66,581,730	68,841,088	70,217.910	71,622,268	73,054
Federal Aid Total	201,832,968	174,718,268	184,995,498	173,447,146	181,245,831	186,577,695	191,958,
nterfund Revenue	247,862	275,000	68,319	1,472,166	250,000	250,000	250,
tal Fund 110 Revenue	1,338,057,621	1,337,623,425	1,389,075,116	1,352,919,032	1,387,881,875	1,418,787,847	1,454,66

# County of Erie 2012-2015 Four-Year Financial Plan

Fund 110 - General Account Type	2010 Actuals	2011 Adopted Budget	2011 YE Actual	2012 Adopted Budget	2013 Projection	2014 Projection	2015 Projection
Expense							
Personal Service Related Expense							
Personal Services							
Full-Time Salaries	163,720,798	156,680,257	155,013,930	162,601,396	163,344,141	165,794,303	168,281,217
Part-Time Wages	2,861,573	3,212,673	2,767,046	3,139,018	3,186,103	3,233,895	3,282,403
Regular Part Time Wages Seasonal Emp Wages	10,202,685 433,116	10,522,961 348,557	4,052,430 310,550	2,020,737 315,899	2,051,048 320,637	2,081,814 325,447	2,113,041 330,329
Personal Services Total	177,218,173	170,764,448	162,143,956	168.077,050	168,901,929	171,435,458	174,006,990
		******				***	
Employee Payments non-salary Shift Differential	1,122,037	1,003,745	1,017,822	1,085,070	1,085,070	1,085.070	1,085,070
Uniform Allowance	635,938	627,750	606,688	616,500	616,500	616,500	616,500
Holiday Worked	1,657,399	1,474,365	1,524,657	1,642,349	1,666,984	1,691,989	1,717,369
Line-Up	1,732,286	1,679,300	1,603,100	1,621,037	1,645,353	1,670,033	1,695,083
Other Employee Pyrnts Overtime	710,423 18,233,767	325,724 13,698,740	948,487 17,296,593	327,624 13,547,351	950,000 16,396,593	950,000 16,642,542	950,000 16,892,180
Employee Payments non-salary Total	24,091,849	18,809,624	22,997,347	18,839,931	22,360,500	22,656,134	22,956,202
Fringe Benefits							
Fringe Benefits- FICA	15,214,952	14,256,046	13,927,333	14,186,863	14,249,051	14,459,824	14,673,758
Fringe Benefits-Medical Insurance	37,148,849	37,631,433	37,248,315	37,513,102	38,786,757	40,726,095	42,762,400
Fringe Benefits-Workers Compensation	8,160,268	8,291,586	5,024,197	5,183,729	5,287,404	5,393,152	5,501,015
Fringe Benefits-Unemployment Insur. Fringe Benefits-Retiree Med Insur.	535,800 18,553,536	2,933,446 18,226,056	900,106 18,421,283	907,460 18,553,767	554,304 19,481,455	554,304 20,455,528	554,304 21,478,305
Fringe Benefits-Retirement	20,580,916	30,052,470	26,496,592	33,339,816	34,160,090	35,014,093	35,889,445
Fringe Benefits-Retire Pension Amortization Pmt (2002/06)	10,157,133				-	-	
Fringe Benefits Total	110,351,452	111,391,037	102,017,826	109,684,737	112,519,061	116,602,995	120,859,228
Countywide Personnel Adjustments							
Reductions (Vacancy Savings)				(598,474)	0	0	C
Salary Reserve Sheriff PBA		942,000					
Eliminate Bflo Lock Up District Attorney - 4% MC Pay Raise		(198,024)		335,245			
Countywide Personnel Adjustments	0	743,976	0	(263,229)	0	0	0
	*********	***					
Personal Service Related Expense Total	311,661,474	301,709,085	287,159,129	296,338,489	303,781,491	310,694,587	317,822,418
Other Departmental Expense							
Supplies & Repairs							
Auto Supplies All Other	1,711,583 6,947,762	1,808,500 6,786,021	2,070,261 7,221,946	2,345,000	2,438,800 7,548,890	2,536,352	2,637,806
Supplies and Repairs	8,659,345	8,594,521	9,292,207	7,400,873 9,745,873	9,987,690	7,699,868 10,236,220	7,853,866 10,491,672
Other Siels Patentian	4,106,303	3,000,000	8,943,753	^	3 000 000	2 000 000	2 000 000
Risk Retention Control Board	628,824	400,000	482,014	0 400,000	3,000,000 495,000	3,000,000 509,850	3,000,000 525,146
Rental	4,817,854	4,950,782	4,666,012	4,973,282	5,023,015	5,073,245	5,123,977
DSS Plvot Wages/Chargebacks/Training	4,964,652	5,957,950	5,163,702	5,752,420	5,809,944	5,868,044	5,926,724
Utility Charges All Other	2,258,839 6,563,137	2,109,713 6.875,927	2,082,556 7,302,105	2,342,691 6,893,898	2,413,178 6,962,837	2,485,573 7,032,465	2,560,140 7,102,790
Other Total	23,339,609	23,294,372	26,640,142	20,362,491	23,703,974	23,969,177	24,238,777
			17.1.11		THOUSE THE STATE OF THE STATE O		
Contractual Sales Tax as Aid to Local Governments							
Sales Tax Distrib.to Cities, Towns & Sch Dist. from 3%	265,579,814	267,637,838	277,140,425	284,489,097	294,018,277	302,838,825	311,923,990
Sales Tax Flat Distrib.to Cities and Towns from 1%	12,500,000	12,500,000	12,500,000	12,500,000	12,500,000	12,500,000	12,500,000
Sales Tax Distributed to NFTA	17,104,739	<u>17,317,937</u>	17,849,304	18,322,596	18,936,327	<u>19,504,416</u>	20,089,549
Sub Total - Local Gov. Sales Tax Other Agency Contractual or Mandated Payments	295,184,553	297,455,775	307,489,729	315,311,693	325,454,603	334,843,242	344,513,539
Indigent Defense - Legal Aid/Bar Assoc.	10,909,008	11,031,586	11,031,586	11,286,460	11,512,189	11,742,433	11,977,282
NFTA Sec 18 B	3,657,200	3,657,200	3,657,200	3,657,200	3,657,200	3,657,200	3,657,200
Contractual-ECMCC Healthcare Network	8,141,091	8,094,006	19,319,701	8,488,460	8,743,114	9.005.407	9,275,569
Cultural Agencies Buffalo Bills Game Day Expense	5,371,000 3,998,219	4,441,000 4,302,923	5,241,000 4,108,680	5,421,841 4,432,011	5,421,841 4,520,651	5,421,841 4,611,064	5,421,841 4,703,286
Social Services/Youth/Mental Health Agencies	58,154,653	59,054,587	55,699,895	71,591,247	72,307,159	73,030,231	73,760,533
Visit Niagara (CVB) Subsidy	3,000,000	3,250,000	3,250,000	3,300,000	3,333,000	3,366,330	3,399,993
Convention Center Subsidy	2,000,000	1,650,000	1,650,000	1,650,000	1,666,500	1,683,165	1,699,997
County Residents at Other Community Colleges All Other Contractual Accounts	4,975,498 17,307,007	5,657,616 17,216,016	4,376,198 15,482,710	4,526,640 17,143,276	4,526,640 17,314,709	4,571,906 17,487,856	4,617,625 17,662,734
Contractual Total	412,698,229	415,810,709	431,306,700	446,808,828	458,457,607	469,420,675	480,689,600
raa	1,423,723	328,354	537,175	782,687	000.007	200.607	982.687
Equipment	1,423,723	326,334	537,175	/82,08/	982,687	982,687	902.087
Allocation							
Interfund-Erie Community College	15,629,317 4,464,332	15,420,778	15,429,317	15,629,317	15,629,317	15,629,317	15,629,317
Interfund-Utilities Fund County Share - Grants	4,464,332 3,691,441	4,040,336 3,933,028	4,051,050 3,579,673	4,738,110 4,532,739	4,051,050 4,668,721	4,051,050 4,808,783	4,051,050 4,953,046
Interfund-Road	11.978,326	12,883,718	12,847,215	13,961,616	13,761,616	13,899,232	14,038,224
Interfund -Library Subsidy	3,000,000			2.000,000	2,000,000	2,000,000	2,000,000
Interfund E911 Subsidy	2 044 774	2,557,336	2,557,336	2,707,161	2,207,161	2,251,304	2,296,330
Interdepartmental Billings All Other Allocation Accounts	2,244,774 2,905,606	7,532,289 0	4,802,300 7,713,509	(3,066,669) 207,600	(3,000,000) 209,676	(3,000,000) 211,773	(3,000,000) 213,890
Allocation Total	43,913,795	46,367,485	50,980,400	40,709,874	39,527,541	39,851,459	40,181,859

# County of Erie 2012-2015 Four-Year Financial Plan

Fund 110 - General Account Type	2010 Actuals	2011 Adopted Budget	2011 YE Actual	2012 Adopted Budget	2013 Projection	2014 Projection	2015 Projection
Program Related			3.00			•	
UPL Expense	8,007,970	0	6,034,557	0			
DSH Expense	15,791,984	16,200,000	34,396,729	16,200,000	16,200,000	16,200,000	16,200,000
Sub Total UPL/DSH ECMCC Subsidy	23,799,954	16,200,000	40,431,286	16,200,000	16,200,000	16,200,000	16,200,000
MMIS-Medicaid Local Share	200,523,329	206,604,870	206,406,373	211,765,453	219,687,685	217,720,619	215,037,163
Family Assistance	37,580,137	43,652,584	39,801,904	43,069,885	46,798,858	49,352,165	51,910,169
CWS - Foster Care	57,101,613	58,937,199	53,823,814	56,917,848	60,167,857	63,603,442	67,235,199
Safety Net Assistance	38,378,347	46,446,426	39,448,382	41,320,286	43,745,453	45,193,123	46,637,540
Child Care-DSS	26,063,671	32,163,255	27,334,476	28,074,948	29,029,228	29,631,330	29,912,498
Children With Special Needs Program	63,870,360	64,075,487	62,556,999	68,073,053	69,434,514	70,823,204	72,239,668
State Training School	4,830,719	3,852,740	3,610,246	4,671,571	3,893,912	4,180,114	4,487,352
All Other Program Related Accounts	5.538,372	5,198.318	5,076.809	5,421,745	5,530,180	5,640,783	5,753,599
Program Related Total	457,686,501	477,130,879	478,490,288	475,514,789	494,487,687	502,344,781	509,413,189
Debt Service							
Interest-Revenue Antic Notes		405,710	403,209	479,354	490,909	540,000	594,000
Interfund Debt Service Subsidy	55,200,672	63.982,310	63,982,310	62,176,647	56,246,290	58,037,045	59,928,735
Debt Service Total	55,200,672	64,388,020	64,385,519	62,656,001	56,737,199	58,577,045	60,522,735
Other Departmental Expense Total	1,002,921,875	1,035,914,340	1,063,632,432	1,056,580,543	1,083,884,385	1,105,382,044	1,126,520,518
Total Fund 110 Expense	1,314,583,349	1,337,623,425	1,350,791,561	1,352,919,032	1,387,665,876	1,416,076,632	1,444,342,936
Revenue Less Expense - Surplus/(Gap)	23,474,272	0	38,283,554	0	215,999	2,711,216	10,318,320

County of Erie, New York
Cash Flow Statement
Jan-Feb Actual Pre-Close, March-December Projected
2012

Description	Actual Pre Close January	Actual Pre Close February	Projected March	Projected April	Projected May	Projected June	Projected July	Projected August	Projected September	Projected October	Projected November	Projected December	TOTAL
Opening Balance(1)	46,850,710												
** Receipts ** DSS	17,353,532	7,988,254	58,611,371	3,468,570	2,078,083	3,635,185	3,407,280	42,308,603	42,137,821	23.732,045	14,123,335	47,805,987	255,650,046
Sales Tax	53,135,241	57,002,694	47,710,981	63,405,268	52,844,011	71,451,583	48,328,989	54,923,095	53,973,469	70,124,860	52,800,460	74,278,702	899,983,312
Real Property Tax	4,386,581	43,730,394	199,468,439	24,720,900	7,030,608	5,287,451	4,609,355	3,728,427	3,293,945	2,585,033	4,116,783	3,882,358	308,818,273
Other	35,032,788	17,882,008	24,215,383	(3,177,209)	7,908,778	14,460,384	27,089,231	19,843,897	20,184,930	22,818,592	21,445,643	35,988,199	243,492,803
RAN Proceeds										40,000,000			40,000,000
EFSCA Set Aside Reisase	1,010,322	0	1,074,082	661,200	13,370,257	588,459	4,965,322	0	848,582	656,160	3,229,657	1,290,250	27,812,291
Total Receipts	157,789,174	126,603,350	331,084,216	89,078,728	B3,231,737	95,403,042	88,418,177	120,804,023	120,536,747	159,718,690	95,715,878	163,245,474	1,584,758,525
** Disbursements **													
DSS	34,200,759	29,988,328	45,960,747	34,321,152	30,968,429	37,547,848	35,892,270	41,453,074	35,054,293	71,982,394	38,438,923	35,585,975	471,394,192
Раутой	30,037,283	24,181,661	32,967,348	25,674,604	24,732,711	25,440,712	28,289,093	38,101,751	25,985,845	24,533,600	25,084,811	29,482,022	334,521,242
Vendor	29,719,128	56,989,542	98,625,921	56,929,998	29,475,827	87,475,018	32,479,569	29,788,726	61,289,730	40,848,434	21,817,774	94,563,308	617,598,974
Dabt Service	2,958,481	25,977	5,160,263	6,230,130	955,921	5,791,017	609,719	1,242,475	5,011,489	714,926	2,084,985	11,504,583	42,287,906
RAN Sat Asides Aug&Dec '10	0	18,500,000	14,800,000	25,700,000	18,000,000	13,000,000	0	0	0	0	D	Đ	88,000,000
ECFSA Bond Set Asides	2,351,553	2,351,553	2,351,545	2,351,445	2,314,244	2,574,337	2,574,337	2,574,337	2,574,337	2,574,337	2,592,858	2,592,858	29,777,741
ECFSA Debt Service	1,010,322	0	1,074,082	661,200	13,370,257	588,459	4,985,322	0	948,582	856,160	3,229,657	1,290,250	27,812,291
Total Disbursements	100,275,528	132,037,081	198,939,908	151,868,530	117,817,389	152,417,391	104,840,311	113,158,382	130,882,255	141,107,850	93,048,788	175,018,976	1,811,392,346
Monthly Cash Flow	57,493,848	(5,433,711)	132,144,310	(62,789,602)	(34,585,852)	(57.014,349)	(18,422,134)	7,645,661	(10,325,508)	18,608,840	2,667,069	(11,773,502)	(28,635,821
Cumulative Cash Flow	57,493,848	52,059,937	184,204,247	121,414,445	86,828,793	29,814,444	13,392,310	21.037.971	10,712,463	29,321,302	31,988,392	20,214,889	