# COUNTY OF ERIE

## STEFAN I. MYCHAJLIW
### COMPTROLLER


December 18, 2013

The Honorable Erie County Legislature
92 Franklin Street
Buffalo, New York 14202

Re: October 2013 Sales Tax

Dear Honorable Legislators:

The State has notified the County of the amount of sales tax revenue for January-October 2013. Subject to small adjustments for interest, January-October 2013 sales tax was $343,221,481.63. This compares to the total January-October of 2012 sales tax revenue to $332,396,813.29, an increase of $10,824,668.34 or 3.26% growth.

While it is still too early to draw any conclusions on how 2013 sales tax will end, this reinforces this office's warnings and the administration's multiple public warnings about their own overly optimistic sales tax projections contained in the Poloncarz administration's 2013 budget, an increase of 3.73% over 2012 actual.

If this trend of 3.26% growth continues for the remainder of 2013, then sales tax would end below budget by $1,923,873.

This office will continue to monitor this account, the largest revenue in the budget at $426,033,687, closely throughout the year and will report to your Honorable Body as we receive monthly updates from the State.

**Potential Budget Gaps Based on 2013 Sales Tax Growth**

Actual 2013 Year-to-Date 3.26%: - $1,923,873.
1%: - $11,206,151
2%: - $ 7,098,948
3%: - $ 2,991,745
3.73%: $0


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January-October 2012 Sales Tax Revenue: $332,396,813
January-October 2013 Sales Tax Revenue: $343,221,482
Year-to-Date Difference: + $10,824,668 or + 3.26%

October 2012 Sales Tax Revenue: $30,848,069
October 2013 Sales Tax Revenue: $$32,413,758
Difference: + $1,565,689 or +5.08%

2011 Sales Tax Revenue: $400,993,639
2012 Sales Tax Revenue: $410,720,332
2013 Projected Sales Tax Revenue: $426,033,687

If you have any questions, please do not hesitate contacting this office.

Sincerely yours,

FOR GREG GACH

Gregory G. Gach
Deputy Comptroller

cc: Mark C. Poloncarz, County Executive
Erie County Fiscal Stability Authority