COUNTY OF ERIE, NEW YORK MINORITY AND WOMEN BUSINESS ENTERPRISES UTILIZATION ADVISORY BOARD 11.18.2013

Present:

Advisory Board Roster:

- Edward Watts, Jr. Buffalo Niagara Partnership Chair
- Lynne Marie Finn Buffalo Niagara Partnership
- Sawrie Becker Commissioner of Public Advocacy
- Richard A. Cummings Black Chamber of Commerce of WNY
- Vallie Ferraraccio Department of Purchase
- Susan McCartney Buffalo State State University of New York
- Jesse L. Burnette Director, Division of Equal Employment Opportunity

Absent:

- Charley Fisher, III Erie County Legislature
- Orlando Perez Sky View Learning Group and Buffalo Community Vice Chair

Invited Guests:

• Ericka Bennett – Erie County, Assistant County Attorney

Minutes of the meeting:

• Lynn Kolodziej – EEO Investigator

1. Call to Order:

Mr. Edward Watts Jr. welcomed everyone and called the meeting to order 11:10AM.

2. Approval of Last Meeting (9.30.2013) Minutes:

- Motion to Approve: Richard A. Cummings
- Second: Sawrie Becker
- Un Readiness No
- Motion Approved

3. Old Business:

- A. Reports from Goal committees:
- 1) Capacity Building of M/WBE's
 - Understanding and streamlining (including reciprocity) the process for certification Memorandum of Understanding (MOU)
 - Utilizing existing capacity

Group Leader: Jesse Burnette; committee members - Richard A. Cummings., Lynne Marie Finn, Orlando Perez

- Steady increase of certified MWBE's Joint Certified Committee (JCC) next meeting November 20, 2013
- Status of MOU Pending approvals from State "expedited process" in effect currently – Recently appointed Ms. Lillian Choi, Deputy Director of Policy & Operations, Division of Minority and Women's Business Development Empire State Development has stepped down.
 - Invite Mr. Scott Munson to speak with the Utilization Advisory Board to explain State Certification process
- Matchmaking Conference (2) November 13, 2013 (20 Million) and December 5, 2013 (50 Million) – related to work in 2014 – coincide with Buffalo Bills introduction of largest bid packages
 - Paul Mcguire Club Buffalo Bills Stadium
- Proposed items:
 - County of Erie, Director, Division of Equal Employment Opportunity
 Jesse L. Burnette Presentation to the Small Business Administration
 Staff
 - Certification as a Minority Business Enterprise (MBE) or Women Business Enterprise (WBE)
 - Encourage more Erie County Departments to participate in the Matchmaker event – March 2014 – Mr. Burnette will encourage Erie County Departments at future Commissioner Meeting.
 - Encourage more Erie County Departments to take part in Straight Talk event – January 18, 2014
 - Director Burnette will encourage Erie County Departments at December 2013 Commissioner's meeting and send email to Department Heads.
- Meet with County Department Heads for discussion of implementation and adherence to MWBE Utilization goals
 Group Leader: Vallie Ferraraccio; committee members - Edward Watts Jr., Sawrie Becker
 - Report mechanism for MWBE Utilization Board/County Executive, to be used by all departments.
 - Mental Health Department currently using
 - Social Services next department to be introduced
 - Several aspects to the Report being developed:
 - Mr. Burnette revised packet showing certified vendors/companies broken down by service provided. This will be



added to the 2014 Agency Packet sent out by Purchasing. (Packet includes, county Laws, applicable percentages of MWBE participation, Personnel draft)

- Ms. Ferraraccio will send out packet showing certified minority vendors that are categorized by the services or products they sell to Departments and Businesses when available.
- 3) Prepare and submit 2012 & 2013 Year End Report of the MWBE Utilization on County of Erie Contracts

Group Leader: Jesse Burnette; Vallie Ferraraccio, Sawrie Becker

Reports:

- 1. EEO4 Report summary review to be sent to Board by Mr. Burnette
- 2. MWBE Utilization 2012 target date January 2014 meeting
- MWBE Utilization 2013 January 2014 Meeting
 Report from 2013 Bills Stadium Project (provided by L.P. Ciminelli) MWBE - 23% requirements - Mr. Burnette will send to Board in December 2013
- B. Discussion Letter to be sent asking Public School Districts in Erie County (except the City of Buffalo) to notify the Advisory Board of their M/WBE participation status
 - Motion: Formally close topic
 - Motion to Approve: Sawrie Becker
 - Second: Richard A. Cummings
 - Un Readiness Yes
 - Motion Approved
 - Topic Closed
 - Vallie Ferraraccio was asked to participate on the City of Buffalo Cooperative Purchasing Board – received for Information
- C. Determine if a company can be certified by the Erie County/City of Buffalo Joint Certification Committee (JCC) both as a Women and Minority Business
 - Mr. Burnette provided the Advisory Board with the Erie County & City of Buffalo Joint Certification Committee – Rules and Regulations

- Item 7 (C) "The Joint Certification Committee will not issue dual certification. Certification will be either MBE or WBE."
- Mr. Burnette will discuss with The Joint Certification Committee (JCC) at their next meeting November 20, 2013.

4. New Business:

- Buffalo Niagara Partnership (BNP)- outreach
 - BNP to mention MWBE certified companies to their contacts
 - Use packet being developed by Mr. Burnette
- Research Idea: Corporations receiving tax breaks from Erie County Industrial Development Agency (ECIDA). Do they have MWBE goals?
- Formal summary of accomplishments of the County of Erie, New York
 Minority and Women Business Enterprises Utilization Advisory Board for year ending 2013
 - Mr. Watts will head up writing summary
 - To be done by January 27, 2014

5. Any Good for the Order:

Motion: No Meeting the Month of December 2013. Meetings to be held every other Month, last Monday of the Month at 10:00AM

- Motion to Approve: Sawrie Becker
- Second: Richard A. Cummings
- Un Readiness Yes
- Motion Approved

6. Adjournment: 12:52 PM

- Motion to Adjourn: Jesse L. Burnette
- Second: Richard A. Cummings
- Motion Approved

~ Next Meeting January 27th, 2014 ~