

# SUSPENSION



## COUNTY OF ERIE

**MARK C. POLONCARZ**

COUNTY EXECUTIVE

May 12, 2015

Erie County Legislature  
92 Franklin Street – Fourth Floor  
Buffalo, New York 14202

**RE: Authorization to Contract with Black Creek Integrated Systems Corp.**

Dear Honorable Members:

As part of the Department of Health's ongoing effort to improve efficiency and to comply with the stipulated settlement between Erie County and the United States Department of Justice, a request for proposals ("RFP") to customize, implement, and maintain a compressive electronic health record for the Division of Correctional Health was issued. Proposals were received from seven electronic health record vendors. Fusion Systems was awarded the contract and legislative assent was provided.

As part of this system, Fusion Systems has the ability to integrate the electronic health record with a software system utilized by the Erie County Sheriff's Office to manage inmates in the correctional setting to help improve efficiency. This resolution seeks authorization to enter into contract with the maker of that software, Black Creek Integrated Systems Corp., to develop an interface for that integration.

Should your Honorable body have any questions, please contact Commissioner of Health Gale Burstein. Thank you for your consideration.

Sincerely,

A handwritten signature in black ink that reads "Mark Poloncarz".

Mark C. Poloncarz, Esq.  
Erie County Executive

MCP:bqs  
Enclosure

cc: Health Commissioner Gale R. Burstein, MD

# SUSPENSION

## **MEMORANDUM**

**To:** Honorable Members of the Erie County Legislature  
**From:** Department of Health  
**Re:** Authorization to Contract with Black Creek Integrated Systems Corp.  
**Date:** May 12, 2015

---

### **SUMMARY**

Authorization is requested to enter into a contract with Black Creek Integrated Systems Corp. for the purpose of developing an interface between the Erie County Sheriff's Office's inmate management system and the electronic health record system provided by Fusion Systems Inc.

### **FISCAL IMPLICATIONS**

Funding is available in A.00334 – 2008 Upgrade to Health Records Module. The software will cost \$18,750 to purchase with an annual recurring maintenance/licensing cost of \$3,750.

### **REASONS FOR RECOMMENDATION**

To improve efficiency in data management between the security and health sides of corrections, Erie County is seeking to develop an interface between the Sheriff's Sallyport® software, developed by Black Creek, and the Health Department's electronic health record, developed by Fusion. This will eliminate the need for double entry.

### **BACKGROUND INFORMATION**

The Erie County Sheriff's Office has long utilized Sallyport® software developed by Black Creek Integrated Systems Corp. to manage the inmate population. After approval from your honorable body last year, the Erie County Health Department has entered into contract with Fusion Systems Inc. to provide an electronic health record. As part of the RFP process for the contract, efforts were made to find an electronic health record provider capable of integrating with Sallyport®. This contract will allow for the development of that integration.

### **CONSEQUENCES OF NEGATIVE ACTION**

The Department of Health's Division of Correctional Health and the Erie County Sheriff's Office Jail Management Division would continue to operate in separate digital silos.

### **STEPS FOLLOWING APPROVAL**

The Health Department will work with the Division of Budget and Management and the County Attorney to implement this request and execute a contract with Black Creek.

# SUSPENSION

## A RESOLUTION SUBMITTED BY HEALTH DEPARTMENT

RE: Authorization to Contract with Black Creek Integrated Systems Corp.

WHEREAS, the Erie County Department of Health's Division of Correctional Health requires an electronic health record for the prisoners and inmates under the custody of the Erie County Sheriff; and

WHEREAS, Erie County Sheriff's Office requires the use of correctional management software to manage the inmate population; and

WHEREAS, integration of these two systems will eliminate duplicitous work and increase efficiency by both entities; and

WHEREAS, Black Creek Integrated Systems Corp. is already working with the Erie County Sheriff's Office in providing software for managing the inmate population and is capable of developing an interface to integrate the Health Department's and the Sheriff's unique systems with a seamless transition.

NOW, THEREFORE, BE IT

RESOLVED, that Erie County Administrative Code Section 19.08, which requires a request for proposals be issued for professional, technical, and consulting services, is hereby waived as impracticable since Black Creek Integrated Systems Corp. is uniquely qualified to accomplish the integration of its proprietary Sallyport software with the electronic health record system in use; and be it further

RESOLVED, that the County Executive is hereby authorized to enter into a contract with Black Creek Integrated Systems Corp. for the purposes of developing an interface for and between the electronic health record system and the Sheriff's inmate management system; and be it further

RESOLVED, that the term of this contract shall commence on June 1, 2015 through May 1, 2017 with the County at its sole discretion extending the contract for up to two one-year periods; and be it further

RESOLVED, funding for this contract is hereby authorized and appropriated from SAP account A.00334 – 2008 Upgrade to Health Records Module in an initial amount totaling \$18,750 with an annual recurring support cost of \$3,750 approved for future years; and be it further

RESOLVED, that certified copies of this resolution be forwarded to the County Executive, the Office of the Comptroller, the Division of Budget and Management, the Department of Law, and to Dr. Gale R. Burstein, Commissioner of Health.