ECLEG MAY05'15 PM 3:51

Alternative Medicine Associates
8899 Main Street
Williamsville NY 14221
(716) 580-7208
AlternativeMedicineAssociates.com

May 5, 2015

Via: Hand Delivery and Electronic Mail

The Erie County Legislature
Hon. Karen McCarthy
Clerk of the Legislature
Health and Human Services
92 Franklin Street – 4th Floor
Buffalo, NY 14202

Re: Request for Acceptance of Medical Marijuana Cultivation Center

Dear Ms. McCarthy:

As Chief Executive Officer for Alternative Medicine Associates, LLC ("AMA"), I am also an Emergency Physician and former CEO of WNY Immediate Care. I write to inform the Erie County Legislature that our existing healthcare organization of medical professionals, physicians, administrators and healthcare providers has expanded to include scientists, laboratory specialists, and growers to advance the treatment of specific disease states along with addressing the social, economic, security and scientific concerns surrounding the development and medical uses of cannabis.

AMA is poised to be the next generation of healthcare companies that focuses on science's evolving understanding of this medication. AMA will be submitting an application to the New York State Department of Health for a medical marijuana license. Part of this process is the County's acceptance of the cultivation center within its community.

AMA is under contract to acquire a vacant 170,000 square foot facility in the City of Buffalo, and we are in the advanced stage of planning to repurpose this facility for its cultivation center.

Continued

AMA would like the Erie County Legislature to recognize the licensing of Medical Marijuana as an important step for New York State and Erie County patient care, as well as a progressive approach to economic growth.

I have included my Curriculum Vitae and would be pleased to discuss AMA's business plan in detail.

The application process is underway with the Department of Health and Human Services and is due May 29, 2015.

As you may be aware, five (5) licenses will be issued throughout the State of New York; Erie County and its residents should have every opportunity to receive the benefits of the excise tax generated, job growth and compassionate patient care.

AMA hopes you will look favorably on our organization and the opportunities for Erie County.

Thank you for your consideration.

Sincerely,

Gregory F. Daniel, MD
Chief Executive Officer
Alternative Medicine Associates, LLC

cc: Hon. Lynne M. Dixon, Hon. John J. Mills, Hon. Joseph C. Lorigo, Hon. Betty Jean Grant
Hon. Barbara Miller-Williams, Hon. Ted B. Morton

Gregory F. Daniel, MD, MBA
Curriculum Vitae

Gregory F. Daniel, MD, MBA, is the founder and former President and CEO of, **The Exigence Group ("Exigence"),** now a Division of TeamHealth. Exigence is a healthcare management organization that designs and delivers customized solutions for patients, hospitals, health systems, and communities throughout the United States. Its customized wellness programs include health risk assessments, diet and exercise programs, and programs for understanding healthcare spending and insurance. The company's inception dates back to 2000, when Dr. Daniel founded **Buffalo Emergency Associates,** a provider of emergency-medicine physician and management staffing services. As President and CEO of Buffalo Emergency Associates, Dr. Daniel pioneered alternative patient care facilities throughout the United States by providing low-acuity medical care that is easily accessible in a comfortable retail setting. This delivery model is now hailed as a benchmark for all other urgent care centers nationally. Dr. Daniel served as the group's President and CEO until 2012 whereby he successfully negotiated the sale of The Exigence Group to TeamHealth.

Dr. Daniel was responsible for all aspects of the businesses, including: financial solvency, physician relations, revenue generation, marketing, corporate development, and shareholder and client relations.

Dr. Daniel personally directed a number of development efforts, including the successful contract negotiations with HMOs, as well as the design and implementation of a partnership tract for Exigence professionals, and all operational policies and procedures. He introduced numerous innovations and efficiencies, including: identifying strategic expansion opportunities; and, incentive structures with specific criteria for attainment, measurement, and outcomes. As these efforts progressed, continuous improvements and outcomes were realized; his company's financial operations, physician, and staff performances flourished.

Under Dr. Daniel's guidance, Exigence expanded its influence, and enhanced its reputation as a health organization underpinned by its highly effective management style and fiscally responsible approach. With a keen attention to detail and an eye towards the future, Dr. Daniel stressed the importance of innovation within the organization to meet emerging client needs.

Born in the Caribbean country of Trinidad and Tobago, Dr. Daniel earned his bachelor's degree in biochemistry and doctorate of medicine from the University of Wisconsin – Madison. Board Certified in Emergency Medicine, he is licensed to practice medicine in five states. Dr. Daniel earned his MBA from the University of California, Irvine, and was named "Best Leader" for his class.

Dr. Daniel has been actively involved in numerous professional organizations where he has taken leadership roles. For example, he was a member of the board of governors for the Catholic Independent Practice Association of Western New York (now known as Catholic Medical Partners) for 10 years, where he served on the negotiation and compensation and utilization committees. In addition to serving patients and his profession, Dr. Daniel served his country as a **flight surgeon in the U.S. Air Force Reserves retiring at the rank of Major.**

Dr. Daniel is also CEO of **Nidus Development** which develops, owns and manages specialized commercial real estate. The company's current portfolio consists of property and assets primarily in New York, Texas and Georgia, with significant projects in progress including the Fairview Medical Campus in Henry County, Georgia. Dr. Daniel was honored to be the Keynote Speaker at the 2015 Georgia Minority Business Awards.

Greg Daniel has established a business model that provides a vision of growth for his many multifaceted companies. In addition to more than 32 years of experience as an emergency medicine physician, Dr. Daniel has a keen business sense fostered with both real-life experience and an MBA degree. It is the combination of those skills that built the successful model that continues to propel the growth of his former and current companies nationally.

Dr. Daniel unassumingly enjoys his many philanthropic pursuits. While passionate about assisting those less fortunate, Dr. Daniel shuns public recognition for his benevolent activities. However, he was a driving force in the establishment of **The Exigence Group Foundation,** a 501-c3 organization dedicated to helping people in need, particularly children and those with healthcare-related issues.

With homes in Florida, Nevada, and Trinidad, Dr. Daniel's true passion resides with his children and newly adopted daughter at his home and horse stables on 32 acres in Clarence, New York.

EDUCATION

University of California, Irvine
MBA Graduate School of Management — December 2000

Concentration in Health Care Management
Medical Review Officer Certified — December 1997

Board Certified in Emergency Medicine/AAPS — 1/94

General Surgery Residency State University of NY — 7/83 - 6/86

Rotating Internship, Michigan State University — 7/82 - 6/83

Doctor of Medicine, University of Wisconsin - Madison — May 1982

BS- Biochemistry, University of Wisconsin - Madison — May 1978

LEADERSHIP EXPERIENCE

President, TeamHealth — 5/1/12 - 12/15
Urgent Care and Occupational Medicine
TeamHealth's 9,700 affiliated healthcare professionals provide staffing and management services to approximately 860 civilian and military hospitals, clinics, and physician groups in 47 states, making it one of the largest providers of outsourced physician staffing solutions in the nation. Dr. Daniel led the new Urgent Care and Occupational Medicine division line, and was responsible for all aspects of the business including strategic initiatives, financial solvency, physician relations, revenue generation, marketing, corporate development, and shareholder and client relations.

Nyamekye Foundation — 2008 - Present
President/ Chairman
The Nyamekye Foundation is a 501-c3, non-profit organization that supports charitable causes in Western New York and beyond. With over $1 million in assets, the Nyamekye Foundation has made substantial donations to organizations that affect the lives of those less fortunate, and those who will make an impact on future generations.

Nidus Development, — 2010 - Present
Chief Executive Officer
With a portfolio of over $40 million in commercial properties, Nidus Development is a boutique commercial real estate development company, specializing in original campuses with progressive medical office space and innovative retail developments.

Buffalo Emergency Associates/ The Exigence Group, — 2000 - 2012
President and CEO
Founding partner and manager of a national physician group, Dr. Daniel championed aggressive growth, which resulted in the recruitment and retention of over 250 physicians and physician assistants. He developed multiple service lines, including: Emergency Medicine, Urgent Care, Hospitalist, Occupational Medicine, Primary Care, and specialist practices; and creation of a billing company. He worked to provide hospitals with a data-driven improvement process, and customized solutions that enhanced patient safety and satisfaction. He worked collaboratively to create positive financial outcomes for hospital partners. Dr. Daniel organized and negotiated the sale of the organization to TeamHealth.

Catholic Independent Practice Association (Catholic IPA), Buffalo, NY
Catholic IPA was formed from association of five catholic hospitals and 650 physicians practicing within the Western NY community.

Chairman, Utilization Committee, Catholic IPA	2000 - 2012
Member, Board of Governors, /Treasurer, Catholic IPA	2000 - 2012
Member of Negotiation Committee, Catholic IPA	2000 - 2012

Negotiated contracts for physicians and Hospitals with HMO's

Kenmore Mercy Hospital, Kenmore, NY 1/02 - 7/03
Chief Department of Emergency Medicine

St. Joseph's Hospital, Buffalo, NY 2000 - 2003
Member-at-Large, Medical Executive Committee

St. Joseph's Hospital, Buffalo, NY 1998 - 1999
Chairman of Pharmacy and Therapeutics

CLINICAL EXPERIENCE

Sisters of Charity Hospital, Buffalo, NY 1986 - Present
Attending Physician –Emergency Medicine

Mercy Hospital of Buffalo, Buffalo, NY 2000 - Present
Attending Physician –Emergency Medicine

Kenmore Mercy Hospital, Kenmore, NY 2000 - Present
Attending Physician –Emergency Medicine

Mercy Ambulatory Care Center, Buffalo, NY 2000 - Present
Attending Physician –Emergency Medicine

Mount St. Mary's Hospital, Lewiston, NY 2000 - Present
Attending Physician–Emergency Medicine

U.S. Amateur Boxing Federation 1986 - 1998
Sports Medicine Physician
Assisted with ringside training and therapeutic intervention

Sisters of Charity Hospital, Buffalo, NY 1992 - 1996
Assisting Surgeon

St. Joseph Hospital, Cheektowaga, NY **Physician – Occupational Medicine**	1994 - 1998
U.S. Air Force Reserves **Flight Surgeon, (Retired)**	1990 - 1998
Municipal Civil Service Medical Examiner, Buffalo, NY	1986 - 1997

PROFESSIONAL ASSOCIATIONS

Member American College of Physician Executives	1989 - Present
Member American College of Managed Care Medicine	1999 - 2008
Chairman Emeritus Association of Emergency Physician	1989 - 2008

AWARDS

Elected Class Leader of Healthcare Executive MBA program graduating class 2000

2010 Buffalo Business First's Healthcare 50 List

2006 The Buffalo Niagara Partnership Business of the Year Award

LICENSURE

New York 159276

North Carolina 200400481

California G88122

Florida ME0079066

DEA AD3078703