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COUNTY OF ERIE

MARK C. POLONCARZ

COUNTY EXECUTIVE

April 6, 2016

Erie County Legislature
92 Franklin Street, 4th Floor
Buffalo, New York 14202

Re: Globalquest Staffing Solutions, Inc.

Dear Honorable Members:

Enclosed please find an accompanying memorandum and proposed resolution from the Department of Emergency Services requesting authorization to enter into an agreement with Globalquest Staffing Solutions, Inc. to provide software consulting services to expand the current countywide dispatch system software to integrate with new paging and mapping. The cost of the agreement will not exceed \$50,000.

Should your Honorable Body require further information, I encourage you to contact Commissioner Dan Neaverth Jr. at the Department of Emergency Services. Thank you for your consideration on this matter.

Sincerely yours,

Mark C. Poloncarz, Esq.
Erie County Executive

MCP/mc
Enclosure

cc: Commissioner Dan Neaverth Jr, Department of Emergency Services

MEMORANDUM

To: Honorable Members of the Erie County Legislature
From: Department of Emergency Services
Re: Globalquest Staffing Solutions, Inc.
Date: April 6, 2016

SUMMARY

The Department of Emergency Services is seeking authorization to allow the County Executive to enter into an agreement with Globalquest Staffing Solutions, Inc. to provide consulting services to expand the current countywide dispatch system software to integrate with new paging and mapping.

FISCAL IMPLICATIONS

There is no fiscal impact on the county operating budget. The funds to cover this agreement will be coming out of 100% reimbursable homeland security grant funds. The funds in the grants are already approved by the state to be utilized for this project.

REASONS FOR RECOMMENDATION

The Department of Emergency Services current paging system has reached end of life where the existing system requires substantial upgrades exceeding \$250,000 and would not be consistent with new technology. New technology is available to enhance delivery of emergency paging for first responders. With a new system need there now needs to be a way for that new system to talk to the current dispatch system. Utilizing this consultant they will be able to write specific codes to the software to accomplish this.

BACKGROUND INFORMATION

Erie County's Department of Central Police Services currently maintains several versions of public safety software including CHARMS (Complaint History and Record Management System), ENTCAD (Enterprise Computer Aided Dispatch), PROBENT (Probation ENTCAD) and MERSCAD (Medical Emergency Response Computer Aided Dispatch). Central Police Services is utilizing this company to currently assist them with consolidating the functionality into one piece of software. Emergency Services would utilize them to integrate the new alerting software along with new mapping software into the current dispatch system. They are familiar with the above mentioned programs and it would make the transition to the new system seamless.

CONSEQUENCES OF NEGATIVE ACTION

The department will not be able to upgrade the paging in Erie County and the current system will reach end of life without an economical solution. New technology wouldn't be able to be utilized to make notification to first responders more immediate.

STEPS FOLLOWING APPROVAL

The County Executive will sign the agreements, the Department of Emergency Services will be able to retire the old system and the first responders will get a new innovative way to notify their members timely and efficiently.

A RESOLUTION SUBMITTED BY:
DEPARTMENT OF EMERGENCY SERVICES

Re: Globalquest Staffing Solutions, Inc.

WHEREAS, it is the desire of Emergency Services to retain a software consultant to provide integration of existing software systems with a new paging software program and new mapping software; and

WHEREAS, the firm Globalquest Staffing Solutions Inc., has been identified as the company who can do the integration; and

WHEREAS, the Department of Central Police Services issued a request for Proposal (RFP) on October 21, 2014 to integrate its dispatch software; and

WHEREAS, two (2) proposals were submitted by various software consulting firms on October 31, 2014; and

WHEREAS, the firm of Globalquest Solutions, Inc. was deemed to have submitted the best overall proposal by the selection committee; and

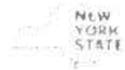
WHEREAS, the firm of Globalquest Staffing Solutions, Inc. is a New York State Certified Women-Owned Business (WBE) as designated by the NYS Department of Economic Development, Division of Minority and Women's Business Development.

NOW, THEREFORE, BE IT

RESOLVED, that Globalquest Staffing Solutions, Inc., 435 Lawrence Bell Drive, Suite 7, Williamsville, New York 14221 is hereby authorized is to provide software consulting services at specific hourly rates as detailed in their RFP response; and be it further

RESOLVED, that the funding, not to exceed \$50,000 for this contract, is hereby authorized in grants HS167SHSP1518 and HS167PSAP1315, account 516020; and be it further

RESOLVED, that certified copies of this resolution be sent to the County Executive's Office, the Division of Budget and Management, the Department of Emergency Services c/o Melissa Calhoun, the Department of Central Police Services c/o Marlaine Hoffman, the County Comptroller, and the County Attorney.



Homeland Security
and Emergency Services

ANDREW M. CUDMO
Commissioner

JOHN P. MELVILLE
Commissioner

February 4, 2016

Daniel Neaverth Jr.
Commissioner
Eric County Department of Emergency Services
45 Elm Street
Buffalo, NY 14203

Dear Commissioner Neaverth:

The Eric County Department of Emergency Services' request to enter into a non-competitive procurement agreement with Emergency Services Marketing Corp., Inc. for the purchase of the vendor's E-AM Responding application is approved. This approval is based on the information provided in your sole source justification letter.

This approval applies to this request only and should you need to make any additional non-competitive procurements you must receive prior written approval from the Division of Homeland Security and Emergency Services. Please be aware that you are required to enter into a formal agreement with the vendor for this procurement. Copies of the agreement, signed by all parties, must be maintained on file and made available upon request to our office for contract compliance review and audit purposes.

If you have any questions, please contact me or your Program Representative, Eric Abramo at (518) 242-5095.

Sincerely,

Douglas Hasbender
Contracts Manager