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COUNTY OF ERIE

MARK C. POLONCARZ

COUNTY EXECUTIVE

September 19, 2018

Erie County Legislature
92 Franklin Street – 4th Floor
Buffalo, New York 14202

Re: HVS Consultants Convention Center Study

Dear Honorable Members:

Enclosed please find the market and feasibility study on the Buffalo Niagara Convention Center that was prepared by HVS Convention, Sports & Entertainment Facilities Consulting for the Department of Environment and Planning. As you will see after reviewing this study the primary issue that needs to be considered is whether or not we remain in the Convention Center business. If, as a community, we elect to do nothing we are in effect abandoning the convention/meeting business because the current 40 year old facility is, as described herein, "functionally obsolete."

We will gladly attend an upcoming committee meeting to discuss the findings of the study as well as the next possible steps.

Sincerely yours,

Mark C. Poloncarz, Esq.
Erie County Executive

MCP/cw
Enclosure

HVS Convention Center Study

Link for Executive Summary:

http://www2.erie.gov/environment/sites/www2.erie.gov.environment/files/uploads/Executive%20Summary_For%20Web.pdf

Link for Full Report:

http://www2.erie.gov/environment/sites/www2.erie.gov.environment/files/uploads/HVS%20Study_For%20Web.pdf