The Outsource Center, LLC

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March 5, 2012

Erie County Legislature
The Hon. Betty Jean Grant, Chair
92 Franklin Street
Buffalo, NY 14202

Re: Minority & Women Enterprise Committee

Dear Chairwoman Grant:

On behalf of the Outsource Center, LLC this is to thank you for holding a public meeting of the above named committee on February 28, 2012. It is obvious that your commitment to enhancing Erie County's utilization of minority and women owned businesses is a top priority of your leadership agenda and that you have an in-depth awareness of the ways and means to accomplish that goal.

For our part, and as I mentioned from the speaker's podium at the meeting, we are seeking a revised listing on the Erie County & City of Buffalo Joint Certification Committee to add medical and hospital supplies, kitchen supplies and appliances, transportation and communication equipment, residential construction, solar thermal hot water heaters and janitorial supplies to the areas in which we are qualified. For each of the additional categories we have developed collaborations in supply chain systems and/or specific service area expertise. This will enable The Outsource Center, LLC to compete on a greater number of bid opportunities in several additional categories in which the minority business community has historically been under-represented.

Thanks again for your leadership and commitment.

Sincerely,

Dorian Gaskin, Member

cc: 1. District Office of Betty Jean Grant, Chair of the Legislature ✓
2. Jesse Burnette, Erie County & City of Buffalo Joint Certification Committee