

ADDENDUM 1

Questions and Answers for Erie County Request for Proposal (RFP) To Provide Market Analysis and Feasibility Study for a New or Expanded Buffalo Convention Center, RFP #1706 VF, issued April 13, 2017, Proposals due 2:00 p.m. on May 26, 2017.

Question # 1

The County of Erie insurance matrix requires \$5 million in Professional Liability for Classification “C”, Professional Services. Can this be reduced?

Answer # 1

The County Attorney’s Office will accept \$1 million in Professional Liability for this project.

Question # 2

In reference to “New Build Option” on page 7 of the RFP, it is understood that the existing Buffalo Niagara Convention Center site presents challenges for expansion to the north or south due to historic structures. Does the County have any additional sites in mind or in possession for consideration and analysis if the new build option is the right approach?

Answer #2

The County does not have any additional sites in possession. It will be up to the consultant to recommend any other sites for consideration based on the projected footprint for the facility and the available sites that can be identified in the general downtown Buffalo area.

Question #3

Can the County speak to an estimated project timeline or desired completion date for the study?

Answer # 3

The County does not have a specific date required for completion. It is expected that a study of this type will have a level of back and forth discussion between the consultant, the Steering Committee and the community to arrive at useful and achievable recommendations. The County will be looking to proposals to recommend timeframes to reach this goal.

Question # 4

In reference to Section B #4 on page 5 of the RFP, is the County looking for a full sports market analysis, including tournament analysis, trends, etc., or should the sports market scope component be viewed more as a piece of the overall demographic and tourism analysis?

Answer # 4

The sports market scope is a piece of the overall demographic and tourism analysis.