



**COUNTY OF ERIE
DIVISION OF PURCHASE
MEMORANDUM**

To: All Using Departments

From: Jamie Kucewicz, Buyer

Date: March 23, 2015

Subject: SMALL HAND AND POWER TOOLS

Bid No.: 215057-002

Effective Dates: February 1, 2015 through January 31, 2016

<u>TOOL LINE</u>	<u>VENDOR</u>
Armstrong	RAF Supply
Black & Decker	RAF Supply
Bosch	RAF Supply
Cooper	Hanes Supply
Craftsman	Applied Industrial
Dewalt	RAF Supply
Diamond/Utica	Hanes Supply
Hilti	Hilti
Hitachi	RAF Supply
J.H. Williams	RAF Supply
Makita	RAF Supply
Milwaukee	RAF Supply
Skil	RAF Supply
Snap-on	Snap-on Industrial
Wright	RAF Supply

VENDOR INFORMATION

VENDOR

TOOL LINE

DISCOUNT

APPLIED INDUSTRIAL TECHNOLOGIES

579 Sheridan Drive
Tonawanda, NY 14150
Telephone: 716-874-2400
Fax: 716-874-2407
Vendor #114923
Contact: Alex Wolcott

Craftsman

40%
February 2015 price list

HANES SUPPLY INC.

55 James E. Casey Drive
Buffalo, NY 14206
Phone: 716-826-2636
Fax: 716-825-2246
Vendor #: 109674
Contact: Bill Hanes

Cooper

46%
2014 Apex price list

Diamond/Utica

46%
2015 Master Catalog (1/5/15)

HILTI, INC.

5400 South 122nd East Avenue
Tulsa, OK 74146
Phone: 800-950-6119
Fax: 800-950-6610
Email: government@hilti.com
Vendor #: 135663
Contact: Sherry Widener

Hilti

various (see attached sheet)
2015 Hilti price list

Retail Location:

4974 Harlem Road
Amherst, NY 14226

Exhibit "A"

Actual dollar price is not the price list. Below is the approximate discount range for each family group of tools or consumables. Discount varies because of product category, package (for instance, tool and consumable combination packages) or multiples (3 or 6 packs or pallets).

Powder Actuated tools:	26-53%
Powder Actuated nails and boosters – consumables:	28-58%
Drill, hammer drills, combi-hammers, demolition breakers:	20-55%
Drill bits and chisels (consumables):	12-74%
Anchors (mechanical and chemical fasteners):	9-70%
Diamond saw and coring units:	28-40%
Diamond core bits and saw blades:	24-73%
Firestop and construction chemicals:	12-60%
Cordless drivers, drills, wrenches and saws:	10-47%
Drywall screw drivers and tappers:	37-56%
Drywall sharp and self drilling screws:	52-79%
Installation systems (strut channel and connectors):	27-73%
Laser range meters; plumb, point and line lasers; rotating lasers:	7-40%
Reciprocating saw and circular saws:	22-44%
Grinders:	20-40%
Grinder blades, cut-off wheels, diamond:	23-56%

Hilti, Inc.
6400 South 122nd East Avenue
Tulsa, OK 74146

1-800-878-8000
www.us.hilti.com

RAF SUPPLY INC.
2350 Hamburg Turnpike (Rt. 5)
Lackawanna, NY 14218
Phone: 716-828-1322
Fax: 716-828-0486
Vendor #: 111559
Contact: Richard Ferrino

Armstrong	52.5% Catalog #T550859 Apex price file 2014LP (3/14)
Black and Decker	9% Catalog #DWCAT15 10/1/14 MSRP price sheet
Bosch	46.5% Catalog #2015-003 RBTC 01-01-15 price sheet
DeWalt	47.5% Catalog #DWCAT15 SBD 12-8-14 price sheet
Hitachi	8% Catalog #EP9010/2012-2 April 2014 MSRP price sheet
J.H. Williams	54% Catalog #CAT3Aug2014 2/3/14 Solb-2014u price sheet
Makita	40% Catalog #IPL114 July/2014/M1 price sheet
Milwaukee	48.5% 2010 Full Line Catalog DPL65(HD) price sheet
Skil	46% Catalog 2014/2015 Power Tool & Accessories 2015 Distribution Guide price sheet
Wright	49.5% Catalog #CAT.87 U1532015 price sheet

SNAP-ON INDUSTRIAL
326 Old Oak Post Road
East Amherst, NY 14051
Phone: 716-698-0347
Fax: 716-634-2587
Vendor #: 106967
Contact: Tom Janczak

Snap-On	various (see attached sheet) February 1, 2015 price list
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Price Group	953 Discount%	Hand Tools	Power Tools	Equipment	Tool Storage
A00	25	Chrome Plated Ratchets, Sockets, Extensions, Screwdrivers, Wrenches, Sets, Impact Sockets, L-shaped Wrenches			
A01	0	Limited Discount For Products Similar To A			
A41	25	Specially priced chrome socket and wrench sets			
A43	25	Select chrome plated sockets in 1/4", 3/8" & 1/2" drive. Select wrenches in OEX and SOEX series			
B00	25	Industrial (Black) Finish Sockets, Power Sockets, Wrenches, L-Shaped Wrenches, Adj. Chrome Wrenches, Adj. Wrenches, Screwdrivers, Nut Drivers, Pliers-Combo Slip Joint, Special Purpose, Lineman, Standard Adj. Joint, Needle Nose, Cutters, Electronic Pliers, Click type Torque		Meters	KRL Series, Top Chests, Cabinets, Roll Cabinets, End Cabinets
B01	0	Limited Discount For Products Similar To B. CG & CJ series pullers, Techwrench, TQ series torque			
BLG	51	3/4" drive impact sockets and drive tools, 1" drive & larger industrial finish sockets and drive tools. Industrial finish combination wrenches 2 1/16" and larger, heavy duty tubular handle and striking wrenches			
C00	25	Heavy Duty Pliers, Adjustable Pliers-Pipe Wrench, Undercut Tongue & Groove, Snap Ring Pliers, Insulated Screwdrivers, Sockets, Pliers, Wrenches, TE series torque wrenches	Snap-on & Blue Point Brand Air Tools		
C01	0	Limited Discount For Products Similar To C, Industrial specials			
D00	25	Blue Point, Cobra, Alligator, Vise Grip Brand Products, T-Shaped Wrenches, Adjustable Wrenches, TTC torque testers, Non-Snap-on Produced Products		Air conditioning service centers, Outside Equipment	KRA Series, Carts, Top Chests, Cabinets, Roll Cabinets, End Cabinets, Accessories
D01	0	Limited discounts on Industrial specials, Bits, Techwrench, Non-Snap-on Produced Products			
E00	0	NOT APPLICABLE			
E01	0	NOT APPLICABLE			
F00	0	NOT APPLICABLE			
F01	0	NOT APPLICABLE			
G00	0	NOT APPLICABLE			
G01	0	NOT APPLICABLE			
H00	25			Alternator/Voltage Regulator Systems AVRS, Wheel Balancers, Scanners, Meter Carts, Stands, Booms, Brake Lathes, Vantage Units	
H01	0	Limited Discount For Products Similar To H			
H30	20			MODIS, SOLIUS	
I00	14		Sioux brand and ATI	Air Conditioning Equipment	
I01	0	Limited Discount For Products Similar To I			
I02	14			Band saw blades	
I05	23			JBC BRAND	
I06	0				Build -A- Bay
I07	23				
I10	54		SIoux Brand		
I11	52		SIoux Brand		
I12	47.5		SIoux Brand		
I13	42		SIoux Brand		
I14	39		SIoux Brand		
I15	35		SIoux Brand		
I16	31		SIoux Brand		
I17	29		SIoux Brand		
I18	24		SIoux Brand		
I19	19		SIoux Brand		
I20	14		SIoux Brand		
I21	9		SIoux Brand		
I22	4		SIoux Brand		
I25	14	Foam			
I30	53.8	JH Williams & Bahco			
I35	53.8	JH Williams & Bahco			
I40	53.8	JH Williams & Bahco			
IWA	53.8	JH Williams & Bahco			
IWB	53.8	JH Williams & Bahco			
IWC	53.8	JH Williams & Bahco			
IWG	53.8	JH Williams & Bahco			
J00	25			ETHOS, Welders, Plasma Cutters, Scanner Cartridges	
J01	0	Limited Discount For Products Similar To J			
K00	0	MODIS & Scanner cartridges			
K01	0	Limited Discount For Products Similar To K			
L00	25				
L01	0	Limited Discount For Products Similar To L			
L50	7.5				ATC Storage
L51	0				ATC accessories
LVS	7.5				ATC Storage
M00	25			Snap-on Brand Lift Equipment, Tire Changer	
M01	0	Limited Discount For Products Similar To M			
N00	25			MODIS cart	
N01	0	Limited Discount For Products Similar To N			
O00	25			Snap-on Brand HD Lifts	
O01	0	Limited Discount For Products Similar To O			
P00	0	NOT APPLICABLE			
P01	0	NOT APPLICABLE			
Q00	20			Oscilloscopes, Accessories	
Q01	0	Limited Discount For Products Similar To Q			
R00	20				
R01	0	Limited Discount For Products Similar To R			
S00	20				
S01	0	Limited Discount For Products Similar To S			
T00	20			Fluid management, leak detectors	
T01	0	Limited Discount For Products Similar To T			
U00	0			Training Classes	
U01	0			Training Classes	
V00	0				
V01	0	Limited Discount For Products Similar To V			
W00	20			ShopKey (non-renewal)	
W01	0	Limited Discount For Products Similar To W			
X00	0			Shopkey (renewals)	
X01	0	Limited Discount For Products Similar To X			
Y00	10	Grey Pneumatic, Vendor brands	Vendor brands	Pruning Equipment, Ideal Brand Meters, Enerpac Brand Hydraulic Products, Vendor brands	
Y01	0	Limited Discount For Products Similar To Y			
Z00	0				
Z01	0	Limited Discount For Products Similar To Z			