COUNTY OF ERIE

DIVISION OF PURCHASE
95 FRANKLIN STREET
BUFFALO, NY 14202

Bid for Winter Highway Maintenance Materials for use
By Erie County Department of Public Works
Division of Highways

Submitted in accordance with New York State Specifications
For the period September 1, 2011 – August 31, 2012

BID #211220-004

COMPANY	Pages
Applied Industrial Technologies 579 Sheridan Drive Tonawanda, NY 14150 (716) 874-2400	10
Chemung Supply Corporation PO Box 527 Elmira, NY 14902 (607) 733-5506	5,6,7,8,9
Frey Sand & Gravel 3949 Forest Parkway Suite 400 North Tonawanda, NY 14120 (716) 622-9303	2,3
George & Swede Attn: Mike Whalen 7155 Big Tree Road Pavillion, NY 14525 (800) 724-8722	10
Gernatt Asphalt Products, Inc. PO Box 400 Collins, NY 14034 (716) 532-3371	2,3
LaFarge North America Corporation 75 Pineview Drive Suite 100 Amherst, NY 14228 (716) 998-5737	2, 3,11
Morrison Supply Company 121 Mill Street Springville, NY 14141 (716) 374-3314	7,8,9,10
Rusert Equipment LLC PO Box 1131 Orchard Park, NY 14127 (716) 667-2324	5,6,7,8,9,10
Snowfighting Equipment & Consultants PO Box 126 Southside Station Buffalo, NY 14220 (716) 824-0779	5,6,7,8,9,10

COMPANY	Pages
3M Company 3M Center Bldg 235-3A-09 St. Paul, MN 55144-1000 (800) 553-1380	10
Valley Fab and Equipment Inc. PO Box 380 9776 Trevett Road Boston, NY 14025 (716) 941-6644	5,7,8,9,10
Winter Equipment Company Inc. 1900 Joseph Lloyd Parkway Willoughby, OH 44094 (440) 946-8366	9

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Cinders	F.O.B. Trucks at Source	Source	Clarence	Tonawanda	Lancaster	Cheektowaga Harlem & Clinton	Hamburg	Angola	Aurora	Protection	East Concord	Collins
Name of Bidder												

Cinders Con't	Village of Akron	Town of Alden	Village of Alden	Amherst Central School Dist.	Town of Amherst	Village of Angola	Town of Aurora	Village of Blasdell	BOCES Cheektowaga	BOCES Orchard Park	Town of Boston	City of Buffalo

Cinders Con't	Town of Cheektowaga	Town of Clarence	Cleveland Hill School...	Town of Colden	Town of Collins	Town of Concord	Village of Depew	Village of East Aurora	Town of Eden	Town of Elma	Town of Evans	Village of Farnham

Cinders Con't	Town of Grand Island	Town of Hamburg	Village of Hamburg	Town of Holland	Kenmore School...	Village of Kenmore	Town of Lancaster	Village of Lancaster	Town of Marilla	Town of Newstead	N.F.T.A.	Town of N. Collins

Cinders Con't	Village of N. Collins	Town of Orchard Park	Village of Orchard Park	Town of Sardinia	Village of Sloan	Village of Springville	City of Tonawanda	Town of Tonawanda	Town of Wales	Town of W. Seneca	Village of Williamsville

Sand	F.O.B. Trucks at Source	Source	Clarence	Tonawanda	Lancaster	Cheektowaga Harlem & Clinton	Hamburg	Angola	Aurora	Protection	East Concord	Collins
Frey Sand & Gravel	$7.85	Alexander NY	$11.20	NB	NB	NB	NB	NB	NB	NB	NB	NB
Gernatt Asphalt Products	$7.80	Gowanda; Springville	$18.80	$16.00	$14.00	$13.80	$10.70	$12.45	$10.25	7.95	$9.45	$10.25
Gernatt Asphalt Products	$4.65	Chaffee; Freedom										
Gernatt Asphalt Products	$5.85	Countryside										
LaFarge North America	$5.00	Delevan, NY	$11.65	$12.15	$10.80	$11.55	$11.55	$13.40	$9.75	$8.70	$10.25	$12.35

Sand Con't	Village of Akron	Town of Alden	Village of Alden	Amherst Central School Dist.	Town of Amherst	Village of Angola	Town of Aurora	Village of Blasdell	BOCES Cheektowaga	BOCES Orchard Park	Town of Boston	City of Buffalo
Frey Sand & Gravel	$10.70	$10.20	$10.20	NB	NB	NB	$11.70	NB	NB	NB	NB	NB
Gernatt Asphalt Products	$17.00	$15.60	$15.60	$17.75	$17.75	$12.45	$10.25	$13.55	$13.80	$11.75	$10.10	$13.80
LaFarge North America	$11.45	$9.75	$9.75	$11.55	$11.55	$13.40	$9.75	$11.55	$11.55	$11.30	$10.90	$11.95

Sand Con't	Town of Cheektowaga	Town of Clarence	Cleveland Hill School...	Town of Colden	Town of Collins	Town of Concord	Village of Depew	Village of East Aurora	Town of Eden	Town of Elma	Town of Evans	Village of Farnham
Frey Sand & Gravel	NB	NB	NB	NB	NB	NB	NB	NB	NB	$11.45	NB	NB
Gernatt Asphalt Products	$13.80	$15.80	$13.80	$9.95	$9.85	$9.45	$14.00	$10.25	$11.25	$11.40	$12.45	$12.45
LaFarge North America	$11.55	$11.55	$11.65	$10.80	$12.35	$10.25	$10.70	$9.75	$12.60	$10.05	$13.40	$13.40

Sand Con't	Town of Grand Island	Town of Hamburg	Village of Hamburg	Town of Holland	Kenmore School...	Village of Kenmore	Town of Lancaster	Village of Lancaster	Town of Marilla	Town of Newstead	N.F.T.A.	Town of N. Collins
Frey Sand & Gravel	NB	NB	NB	NB	NB	NB	NB	NB	$10.40	$10.70	NB	NB
Gernatt Asphalt Products	$17.00	$10.70	$10.70	$7.95	$15.50	$15.50	$14.00	$14.00	$12.75	$17.00	$13.80	$10.85
LaFarge North America	$12.80	$11.55	$11.55	$8.70	$12.15	$12.15	$10.80	$10.80	$10.25	$11.45	$11.30	$12.60

Sand Con't	Village of N. Collins	Town of Orchard Park	Village of Orchard Park	Town of Sardinia	Village of Sloan	Village of Springville	City of Tonawanda	Town of Tonawanda	Town of Wales	Town of W. Seneca	Village of Williamsville
Frey Sand & Gravel	NB	NB	NB	NB	NB	NB	NB	NB	$10.85	NB	NB
Gernatt Asphalt Products	$10.85	$11.75	$11.75	$7.95	$13.80	$8.85	$16.00	$16.00	$10.75	$12.95	$16.50
LaFarge North America	$12.60	$11.30	$11.30	$8.70	$11.55	$9.75	$12.15	$12.15	$10.25	$11.30	$11.55

	Item 712.02 Calcium Chloride Paper Bags Per Ton	Item 712.02 Calcium Chloride Bags F.O.B. Delivered Erie County Per Ton		Item 712.02 Calcium Chloride Bulk- Spread Delivered Erie County Per Ton		Item 712.03 Sodium Chloride Paper Bags F.O.B. Mine Dock or Storage Per ton	Item 712.03 Sodium Chloride Bulk F.O.B. Mine Dock or Storage Per Ton	Location of Mine Dock or Storage Point
Name of Bidder		Dollars	Min Load Tons	Dollars	Min Load Tons			

32% Liquid Calcium Chloride					32% Liquid Calcium with AA-C Corrosion Inhibitor			
Name of Bidder	500-1499 Gal	1500-2499 Gal	2500-3499 Gal	3500+ Gal	500-1499 Gal	1500-2499 Gal	2500-3499 Gal	3500+ Gal

32% Liquid Magnesium Chloride				
Name of Bidder	500-1499 Gal	1500-2499 Gal	2500-3499 Gal	3500+ Gal

Rental of Portable Mixing Plant	

	Plastic Fencing Type I Four Feet High	Snow Fence Posts (Fiberglass)		Plastic Fencing Type II Four Feet High	Picket Snow Fence		Snow Fence Studded T Steel Posts	
Name of Bidder	Price per Foot	6 Feet	8 Feet	Price per Foot	4 Feet	6 Feet	6 Feet	8 Feet
Chemung Supply							$5.98	NB
Rusert Equipment	$1.08	$7.50	$13.40	$1.56				
Snowfighting Equip & Consultants	1.047 100 ft rolls	NB	NB	1.50 100 ft. rolls				

Plow Flat Square	1/2 X 6"	5/8 X 6"	1/2 X 8"	5/8 X 8"	3/4 X 8"
Name of Bidder	Price per inch	Price per Inch	Price per Inch	Price per inch	Price per Inch
Chemung Supply	0.81	1.03	1.09	1.290	1.69
Rusert Equipment	1.40	1.74	1.90	2.16	2.50
Snowfighting Equip & Consultants	0.61	0.75	0.80	0.99	1.18
Valley Fab	1.10	1.25	NB	1.75	2.20

Wing Flat Square	1/2 X 6"	5/8 X 6"	1/2 X 8"	5/8 X 8"	3/4 X 8"
Name of Bidder	Price per Inch	Price per Inch	Price per Inch	Price per Inch	Price per Inch
Chemung Supply	0.81	1.03	1.09	1.290	1.69.
Rusert Equipment	1.40	1.74	1.90	2.16	2.50
Snowfighting Equip & Consultants	0.61	0.75	0.80	0.99	1.18
Valley Fab	1.10	1.25	NB	1.75	2.20

Double Grader Bevel	1/2 X 6"	5/8 X 6"	1/2 X 8"	5/8 X 8"	3/4 X 8"
Name of Bidder					
Chemung Supply	0.87	1.06	1.38	1.41	1.67
Rusert Equipment	1.35	1.70	1.80	2.00	2.40
Snowfighting Equip & Consultants	NB	0.87	NB	1.15	1.50

Hardened Cutting Edges	Snow Plow Blades		Graders Blades		Serrated Grader Blades	
Name of Bidder	Per Linear Inch	Nuts & Bolts	Per Linear Inch	Nuts & Bolts	Per Linear Inch	Nuts & Bolts
Chemung Supply	2.75	1.80	3.10	1.80	NB	NB
Rusert Equipment	3.84	1.43	1.96	1.43	2.82	1.43

Loader Bucket Carbon Steel Blade	1/2 X 6"	3/4 X 6"	3/4 X 8"	1" X 8"	1" X 9"	1 3/8" X 10"	1 1/2" X 12"
Name of Bidder							
Chemung Supply	3.35	4.00	5.11	6.91	9.90	15.50	18.80
Morrison Supply	NB	NB	NB	NB	NB	10.09	11.27
Rusert Equipment	2.20	2.77	3.27	3.70	NB	NB	NB

Loader Bucket Heat Treated Blade	1/2 X 6"	3/4 X 6"	3/4 X 8"	1" X 8"	1" X 9"	1 3/8" X 10"	1 1/2" X 12"
Name of Bidder							
Chemung Supply	5.35	6.00	7.11	8.91	11.91	17.50	20.81
Morrison Supply	NB	NB	NB	NB	NB	NB	NB
Rusert Equipment	NB	3.90	5.07	6.40	9.80	17.40	18.94

Rubber Snow Plow	50 Ft. Rolls Unpunched	50 Ft. Rolls Punched & Fabricated	Each Blade Punched & Fabricated	Type "B" Carbide Insert
Name of Bidder				Linear Inch
Chemung Supply	$32.50	$33.50	$34.50	$3.83
Morrison Supply	NB	NB	NB	$4.83
Rusert Equipment	$22.50	$25.90	$25.90	$5.35
Snowfighting Equip & Consultants	$32.15	$34.95	$34.95	$6.34
Valley Fab	$34.00	$36.00	$36.00	$6.00

	Moldboard Shoes Cast				Moldboard Shoes Steel			
Plow and Wing Replacement Parts	Everest	Frink	Tenco	Viking	Everest	Frink	Tenco	Viking
Name of Bidder								
Chemung Supply	$47.00	$47.00	$47.00	$47.00	$35.00	$35.00	$35.00	$35.00
Morrison Supply	NB	NB	NB	NB	$38.00	$38.00	$38.00	$38.00
Rusert Equipment	$140.00	$140.00	$140.00	$140.00	$46.00	$46.00	$46.00	$46.00
Valley Fab	$59.50	$59.50	NB	NB	$51.25	$51.25	NB	NB

	Wing Shoes Cast				Wing Shoes Steel			
Plow and Wing Replacement Parts	Everest	Frink	Tenco	Viking	Everest	Frink	Tenco	Viking
Name of Bidder								
Chemung Supply	$47.00	$47.00	$47.00	$47.00	$34.00	$34.00	$34.00	$34.00
Morrison Supply	NB	NB	NB	NB	$42.00	$42.00	$42.00	$42.00
Rusert Equipment	$140.00	$140.00	$140.00	$140.00	$52.50	$52.50	$52.50	$52.50
Valley Fab	$59.50	$59.50	NB	NB	$50.50	$50.50	NB	NB

	Nose Shoes Cast				Nose Shoes Steel			
Plow and Wing Replacement Parts	Everest	Frink	Tenco	Viking	Everest	Frink	Tenco	Viking
Name of Bidder								
Chemung Supply	NB	NB	NB	NB	$26.00	$26.00	$26.00	$26.00
Rusert Equipment	$46.50	$46.50	$46.50	$46.50	$28.00	$28.00	$28.00	$28.00
Snowfighting Equip & Consultants	$89.40	$89.40	$89.40	$89.40	$29.50	$29.50	$29.50	$29.50
Valley Fab	$92.71	$64.41	NB	NB	$49.85	$46.85	NB	NB

PLOW FRAME SHOES	Cast Flat Frame Shoe 6" @ 30 Lbs.	Cast Flat With Carbide Insert	Cast Flat Frame Shoe 6" @ 40 Lbs.	Cast Flat With Carbide Insert	Cast Boat Shoe 16 1/2" @ 68 Lbs.	Cast Boat With Carbide Insert
Name of Bidder						
Chemung Supply	$48.00	$161.00	$64.00	$199.00	$91.00	$194.00
Rusert Equipment	$62.00	$142.50	$82.00	$182.00	$204.00	$228.00
Snowfighting Equip & Consultants	$44.85	NB	$59.85	NB	$101.75	NB
Valley Fab	$49.50	NB	$69.50	NB	$89.90	NB

PLOW FRAME SHOES	Cast Mushroom Shoe 6" @ 49 Lbs	Cast Mushroom w/ Carbide Insert	Steel Flat Frame Shoe 6" @ 50 Lbs.	Steel Flat with Carbide Insert	Steel Boat Frame Shoe 1" X 7" X 22"; 16 1/2"	Steel Boat frame with Carbide Insert	Shoe adapter Bracket
Chemung Supply	$75.00	$261.00	$69.00	$150.00	$84.00	$210.00	$60.00
Morrison Supply	NB	NB	NB	$185.00	NB	$225.00	NB
Rusert Equipment	$98.00	$222.00	$58.00	$179.50	$92.00	$204.00	$54.00
Snowfighting Equip & Consultants	$74.80	NB	$83.95	$234.35	$131.50	$256.15	$34.90
Valley Fab	$90.00	NB	$75.00	$245.00	$98.00	$245.00	$70.00

Plow Parts	Everest	Frink	Tenco	Viking
Name of Bidder				
Chemung Supply	NB	NB	NB	NB
Snowfighting Equip & Consultants	NB	NB	NB	NB
Valley Fab	5.0%	5.0%	NB	NB

Curb Guard	6"Plow Guard Curb Guard (Right)	6"Plow Guard Curb Guard (Left)	6"Plow Guard Curb Guard (Straight)
Name of Bidder			
Chemung Supply	$136.00	$136.00	$136.00
Rusert Equipment	$157.00	$157.00	$157.00
Snowfighting Equip & Consultants	$29.45	$29.45	$27.25
Valley Fab	$75.00	$75.00	NB
Winter Equipment Co.	$158.10	$158.10	$129.80

Sander Parts	Sander Chain per foot	Hydraulic Motor to drive apron chain	Hydraulic motor to drive spinner	Spinner with hub					
Name of Bidder				Poly 18"	Poly 20"	Steel 18"	Steel 20"	S.S. 20"	S.S. 20"
Applied Industrial Technologies	$25.00	$205.00	$195.00	NB	NB	NB	NB	NB	NB
George & Swede	$25.00	$228.97	$235.93	NB	NB	NB	NB	NB	NB
Morrison Supply	$24.30	NB	NB	NB	NB	NB	NB	NB	NB
Rusert Equipment	$30.60	$236.00	NOTE 1	$160.00	$166.00	$188.00	$188.00	$188.00	$188.00
Snowfighting Equip & Consulting	750.00 NOTE 2	$399.14	$390.30	$72.00	$85.75	NB	NB	NB	NB
Valley Fab	$30.00	$228.50	$225.00	$150.00	$170.00	$166.00	NB	NB	NB

NOTE 1: I-101-1001 $190.00 each, I-101-1008 $265.00 each

NOTE 2: 667X Chain x 10 ft

Miscellaneous Sander Parts	Manufacturer	% off list
Applied Industrial Technologies	2011-2012 AIT Catalog	15
George & Swede	Smith Metal	5
Valley Fab	Everest-American	5

Spreader Control	Comp-U- Spread	Dickey John
Name of Bidder		

High Intensity Prismatic Reflective Sheeting -50 Yard Rolls	
Name of Bidder	Price per square foot
3M	$1.3784

HOT MIX	F.O.B. Trucks at Source	PRICE PER TON
Name of Bidder		F.O.B.
LaFarge NOTE 1	NB	NB

NOTE 1 Cold Patch (QPR) $120/ton FOB 400 Hinman Road, Lockport, NY 14094