

ERIE COUNTY COMPTROLLER

Hon. Stefan I. Mychajliw

April 20, 2020

Honorable Erie County Legislators Erie County Legislature 92 Franklin Street, 4th Floor Buffalo, NY 14202

Dear Honorable Members:

One month ago, on March 20th, 2020, I wrote to inform you what the fiscal impact would be of 10%, 20%, 30%, 40% and 50% reductions in year-to-year sales tax revenue. For the period of March through June 2020, such a decrease would result in a \$15,991,637 to \$79,958,184 loss in revenue. As I have stated, such revenue declines are significant and steps must be taken to address such shortfalls. This letter serves as an update to that correspondence from last month.

I loudly sounded the alarm back on March 20th. Now, a growing number of elected officials, here at home and at the state level, are finally joining the chorus. We cannot cut our way out of such a drastic loss of sales tax revenue. The negative ramifications on a massive drop in sales tax revenue would be catastrophic.

At the time, I stated that it was difficult to determine the exact impact that COVID-19 social distancing mandates would have on sales tax. Some think that the impact on sales tax revenue could even be greater than 50%. Westchester County, whose population is similar to that of Erie County, is preparing for a loss of sales tax revenue of \$90 million - \$160 million. Los Angeles County in California is preparing for a 50% - 75% decline in sales tax revenue.

Locally and statewide, elected officials have now expressed similar sentiment:

"The state now has about a \$15 billion deficit, somewhere between a \$10 and \$15 billion dollar deficit. I don't have any funding to do what I normally do. I normally fund schools. You'll see a 50% cut in education. You'll see a cut to hospitals, in the midst of all of this."

Source: Governor Andrew Cuomo, April 19, 2020

"We are talking about, based on estimates from the federal government and national economists, that Erie County could lose upwards of \$140 million dollars of revenues. This is significant. It's greater than what we have in our piggy bank."

Source: Erie County Executive Mark Poloncarz, April 17, 2020

"Buffalo's need for federal funding is critical and urgent."

Source: Buffalo Common Council Member Christopher Scanlon, April 18, 2020

"The current crisis is straining local state and federal governments far beyond what we initially predicted. The precipitous drop in economic activity has cratered sales tax, income tax, and even property taxes, while the demands on government are causing the spending side to balloon. We must help stabilize all levels of government, or it will further threaten the delivery of vital services."

Source: U.S. Representative Tom Reed, USA Today, April 13, 2020

As such, I am informing your honorable body of the impact of an 80% decline in sales tax revenue. If sales tax revenue declines by 80% for the period March through June, 2020, the loss of revenue will be \$127,933,095 compared to last year. I use March 2019 figures to provide an easier basis to compare the information in my March 20, 2020 letter and because we have not yet received the final sales tax revenue figures for March. Of course, this is not to suggest that sales tax will then suddenly resume at or above last year's levels. It could take a longer period of time for the economy to recover from COVID-19 effects.

The federal government has provided financial assistance in an amount well over \$2 trillion in three separate bills dealing with the COVID-19 pandemic. It is currently working on a fourth, which is speculated to assist small businesses and hospitals. It seems clear that without federal assistance, many local governments, including Erie County, will find themselves in dire financial straits. Additional economic assistance is needed from the federal government. Further, federal assistance may or may not fully compensate Erie County government for the devasting fiscal impact of COVID-19. As such, I implore the Legislature to plan for budgetary adjustments based on a variety of economic scenarios. All efforts must be taken to maintain a balanced budget in 2020.

I am also recommending a multi-partisan effort of all elected officials within Erie County government, Republicans, Democrats and Conservatives to join together in a unified voice to petition the federal government for budgetary relief. If we do not receive this funding to offset the expected loss of sales tax revenue, the consequences will be catastrophic to our programs, services and county employees.

This was confirmed by the County Executive's comments last week:

"I thought it was fair to continue to pay and provide them (county employees) healthcare. But if this continued for a substantial amount of time, we are going to be faced with a very difficult choice which includes targeted cuts to programs, including most of our discretionary programs, except for just some of the basic ones that we have to provide. And also, some layoffs. I am hopeful we do not have to do that."

Source: Erie County Executive Mark Poloncarz, April 17, 2020

I have already written letters to United States Senators Charles Schumer and Kirsten Gillibrand and every single member of the House of Representatives in New York State. I encourage you to do the same. I am also open and willing to sign a joint letter from every single elected official within Erie County government, if there is an appetite to do so.

As always, if you have any questions or need further information, please do not hesitate to contact me. My telephone number is (716) 858-8404, and I can also be reached via email at comptroller@erie.gov.

Sincerely,

Hon. Stefan I. Mychajliw, Jr.

Erie County Comptroller

	Kenmore - Town, Tonawanda	Orchard Park - Town, Orchard Park	North Collins - Town North Co	Akron - Town Newstead	ancacter - Town ancacter	Denew - Town ancester	danking Town, namong	Angola - Jown, Evans	Springville - Town, Concord	Gowanda - Town, Collins	Williamsville - Town, Cheektowaga	Sloan - Town, Cheektowaga	Depew - Town, Cheektowaga	Franham - Town, Brant	East Aurora - Town, Aurora	willamsville - Iown, Amnerst	Welling off Ton Andrew	Alden - Town Alden	Town, word	Town Wales	Town Tonawanda	Town Sardinia	Town Orthard Park	Town, North Collins	Town, Warilla	Town, Lancaster	Town, Holland	Town, Hamburg	Town, Grand Island	Town, Evans	Town, Elma	Town, Eden	Town, Concord	Town, Callins	Town, Calden	Town Clarence	Town, Brant	Town, Boston	Town, Aurora	Town, Amherst	Town, Alden	Total Tonawanda	Total Lackawanna	Total Buffalo	Yorkshire-Pioneer Central	Williamsville Central School Dist	Sweethome CS.D. of Amherst/Ton	Springville-Griffith Institution	Orchard Park Central S.D.	North Collins Central S.D.	Lancaster Central School Dist	Evans-Brant Central School Dist	Iroquois Central School Dist.	Holland Central School Dist.	Hamburg Central School Dist.	Grand Island School Dist	Frontier Central School Dist	Eden Central School Dist.	East Aurora U.F.S.D.	Depew U.F.S.D.	Cleveland Hill U.F.S.D.	Cheektowaga-Sloan U.F.S.D.	Cheektowaga-Maryvale U.F.S.D.	Cheektowaga Central S.D.	Amherst Central School Dist	Alden Central School Dist	Akron Central School Dist.	City of Lackawanna S.D.	City of Buffalo Public Schools	Municipality
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	(52 018 66) \$	(1) 790 SE) S	(5,565,03) 5	(30,984,06) \$	2 (90,67,05) \$	(39,894,40) 5	(28,000,8)	(6,136.50) \$	(15,338.73) \$	(3,698,75) \$	(148.66) \$	(8,362,10) S	(37,932,75) \$	(1,281,05) \$	(30,305,03) \$	(26,875,91) \$	(TL, aUB, 17) S	118,204,102)	C (0C 7TC*CT)	\$ (03 E10 31)	2 (10 990'CT)	(TOIOTT'04T)	C (C/"060'TT)	(30,944,66) 5	(20,875,89) \$	(149,964,17) 5	(15,783,99) \$	(220,469,14) \$	(103,146,51) \$	(64,232,17) \$	(67,039,12) \$	(35,741.53) \$	(24,401,73) \$	(21,449,03) \$	(16,089,33)	(323,301,03) 5	(12,140,51) \$	(38,775,44) 5	(47,411,10) \$	(579,959.09) \$	(34,295,77) \$	(160,042.58) \$	(191,892,43) \$	(2,764,092,92) \$	(5,306,02) \$	(261,084,28) \$	(130,744.63) \$	(64,386.26) \$	(196,609.45) \$	(24,613,22) \$	(224,811.16) \$	(407,047,04)	(89,267.54) \$	(32,508.82) \$	(136,078.47) \$	(118.286.811)	(45 / 11, 11)	(53,836,60) \$	(73,675,28) \$	(75,412.62) \$	(151,/11/20)	(55,702,07) \$	(77,095.18) \$	(84,002 83) \$	(120,246.39) \$	(64,075,63) \$	(63.021.93) \$	/98,760_13) \$	9	10% Potential Loss 2
	(104,037,31) 5	5 (102-1500's)	(10,022,01)	101,886,101	(41,397,12)	(79,388,80) \$	(16,121,65)	(12,272,99) \$	(30,677,46) \$	(7,397,49) \$	(297.33) \$	(16,724,21) 5	(75,865,51) 5	(2,562,10) \$	(60,610,06) \$	(53,751,63) \$	(22,812,33) 3	(412,925,75) \$	(01,020,10)	(2#CTZ/OPC) : 1	(100,75,75)	(20,000,000)	(4HT25'52)	(25,688,10)	(53,753,79) \$	(299,928,33) 5	(31,567.99) \$	(440,938,29) \$	(206,293,02) 3	(128,464.34) \$	(134,078,24) \$	(71,483,07) \$	(48.803.47)	(42,398,05)	(33,870,67)	(376.876.11) 5	(24,281,02) \$	(77,552,88) \$	(94,822,20) \$	(1,159,918,17) \$	(68,591.54) \$	(320,085,16) \$	(383,784,85) \$	(5,528,185,84)	(17 50 7201)	(367,186,075)	(261,489,27)	(128,772,52) \$	(393,218,90) \$	(49,226.44)	(449,622,32)	(125,020,000)	(178,535,09)	(65,017,64)	(272,156.95)	(326 570 47)	(386,274,57)	(107,673,19) 9	(147,350 56)	(150,825,25)	(104 791 73)	(111,404,14)	(154,190,35)	(168,005,65) \$	(240,492.78)	(128,15126)	(126 043 86) 9	(197,520 27)	100	20% Potential Loss 3
	(156,055.97)	(65'106'6)	(01,686,87)	(22,952,23)	(70,020,20)	(07/280/611)	(24,182,47) \$	(13,409,49) 9	(46,016,18) \$	(11,096,24) \$	(445,99) \$	(25,086,31) \$	(113,798,26) \$	(3,843,15) \$	(90,915,09)	(80,627,74)	(34,218,50)	(604,388,62)	(47,737,73)	(crinze/nre)	(65°990'T+)	(456,050,35)	(35,0/2,24)	(86 EEE (76)	(80,630,68)	(449,892.50)	(47,351,98)	(661,407,43) 9			(201,117,36) S	(107,224.60)	(73,205.20)	(64.347.08)	(50,927,99)	(970,503.05)	(36,421_53)	(116,329,33)	(142,233.30)	(1,739,877,26)	-	(480,127,74) 5	(575,677.28)	(8,292,278,76)	(TC G10 31)	_		(193,158,78)	(589,828,35)	(73,839.66)	(674,433,47)	(228 121 82)	(267,802,63)	(97,526.46)	(408,235,42)	(10,096,04)	(579,411,86)	(161,509,79)	(221,025,83)	(226,237,87)	(545,151,79)	(167,106,21)	(231,285,53)	(252,008,48) \$	(360,739,16)	(192,226,89)	(189,065,78)			30% Potential Loss 4
	(208.074.62)	(15,268.52)	(38,652.13)	(123,936.31)	(82,694,23)	(158,777 60)	(32,243,30)	(24,545,58)	(61,354,91)	(14,794.98)	(594.65)	(33,448,41)	(151,731,02)	(5,124.20)	(121,220,12)	(107,503,65)	(45,624,66)	(805,851,49)	(TE'050'F9)	(1,030,425,84)	191 45/ 191	(584,467,24)	(46,767.39)	(123,778.64)	(107,507,57)	(599,856,66)	(63,135,97)	(881,876,58)			1	(142,966.13)	(97,606,94)	(85 796 11)	(22.067,667)	(1,294,004,12)	(48,562.04)	(155,105,77)	(189,644,40)	(2,319,836,35)			(767,569 71)	(11.056.371.68)	(1,564,5,406,1)			(257,545.04)	5 (786,437,80)	(98,452.88)	6 (899.244.63)	(1,150,590,54)	(357,070,18)	\$ (130,035,28)	(544,313.89)	(102,261,58)	(772,549,15)	(215,346.39)	5 (294,701.11)	(301,650.49)	(/25,869.05)	5 (222,808.28)			\$ (480,985.55)	(256,302,52)	S (252.087.71)	(395,040,54)	S	40% Potential Loss
	(260.093.28)		(48,315.17)	(154,920.39)	(103,367.79)	(198,472.01)	(40,304-12)	(30,682.48)	(76,693.64)	(18,493.73)	(743.32)	(41,310 52)	(189,663,77)	(6,405.25)	(151,525,15)	(134,379 57)	(57,030,83)	(1,007,314,37)	(/9.562.89)	[1,350,533.55]	(68,443 99)	(/30,584,05)	(58,453,74)	(154,723,30)	(134,384,47)	(749,820,83)	(78,919,97)	(1,102,345,72)	(515,732,55)	(321,160,86)	(335,195,60)	(178,707,57)	(122,008,67)	(107 245 14)	(942,107,77)	(1,617,505,16)	(60,702,56)	(193,882,21)	(237,055,50)	(2,899,795,44)	(171,478,85)	(800,212,91)	(959,462,14)	(13.820.464.61)	(1,955,475,19)	(1,302,453,90)	653,723,17)	\$ (321,931,31)	(983,047,25)	(123,066,10)	(1.124.055.79)	(1,438,238,18)	(446,337,72)	(162,544,11)	(630,392,37)	(127,826,73)	(965,686,44)	(269,182,99)	5 (368,376,39)	(377,063.12)	(908,586,32)	5 (278,510.35)	\$ (385,475,86)	5 (420,014 13)	5 (601,231,94)	5 (320.378.15)	\$ (315,109,64)	(493,800,67)	5	50% Potential Loss
	(30,797,30)		(57 978 20)	(135,904.47)	(124,041,35)	(238,166.41)	(48,364 94)	(36,818.97)	(92.032.37)	(22,152.47)	(891.98)	(50,172,62)	(227,596,52)	(7,686,29)	[181,830,18]	[161,255,48]	(68,437,00)	(1,208,777,24)	(95,475.47)	(1,620,640,26)	(82,132,79)	(876,700.86)	(70,144.48)	(185,667,95)	(161,261.36)	(899,785,00)	(94,703,96)	(1,322,814,86)	(618,879,06)	(385,393 03)	(402,234,71)	(214,449,20)	(146,410,40)	(179,694,16)	(75.529(051,1)	(1,941,006,19)	(72,843.07)	(232,658.65)	(284,466,59)	(3,479,754,52)	(205,774.61)	(960,255.49)	(1.151.354.56)	(16.584.557.53)	(2,346,367.82)	(1,562,944,67)	(784,467,80)	(386,317.57)	(1,179,656.69)	(147,679,31)	(1348.866.95)	(1,725,885,82)	(535,605,26)	\$ (195,052,93)	(816,470 84)	(153,392,07)	5 (1,158,823,72)	\$ (323,019,58)	[442,051,67]	(452,475,74)	(1,090,303,58)	(334,212,41)	(462,571,05)	\$ (504,016,95)	(721,478,33)	(384,453.78)	(378_131_57)	(592,560,80)	2	60% Potential Loss
Constant	(364 136 (89)	(23,219.90)	(67,641,23)	(216,388,55)	5 (144,714,91)	(277,860,81)	(56,425,77)	(42,955,47)	5 (107 371 10)	(25,891,22)	(1.040.64)	(58,534.72)	\$ (265,529.28)	(8,967,34)	\$ (212,135,21)	(188,13139)		\$ (1,410,240,11)	5 (111,388,05)	(1,890,746,97)	(95,821,59)	(1,022,817.67)	\$ (81,835,23)	(216,612,61)	\$ (188,138,25)	\$ (1,049,749,16)	\$ (110,487.95)			(449,625,20)	5 (469,273,83)	(250,190,73)		(150 1/3 19) (150 1/3 19)		(2,264,507,22)	\$ (84,983,58)	\$ (271,435.09)	(331,377.69)		\$ (240,070.38)	\$ (1,120,298.07)	(1.343.246.99)	(19348 650 45)	(2,/37,662,46)	(1,823,435.45)	(915,212.43)	5 (450,703.83)	(1,376,266,14)	(172,292.53)	(1 573 678 11)	(2,013,533,45)	\$ (624,872.81)	5 (227,561,75)	(952,549,31)	(178,957.42)	(1,351,961,01)	(376,856,18)	(515,726,95)	(577,888,36)	(1,272,020,84)	\$ (389,914,48)	(539,666,23)	\$ (588,019.78)	(841,724.72)	(448,529,41)	\$ (441,153,50)			70% Potential Loss
(+10,1011)	5 (416:49.74)	5 (26,537,03)	\$ (77,301.26)	\$ (247,872,62)	5 (165,388,46)	\$ (317,555,21)	\$ (64,486,59)	\$ (45,091,96)	\$ [122,709.82]	\$ (29,589,96)	\$ (1,189.30)	5 (66,296,82)	\$ (303,462.03)	\$ (10,248,39)	\$ (242,440.24)	\$ (215,007,30)	\$ (91,249,33)	\$ (1,611,702,98)	\$ (127,300,62)	5 (2,160,853,68)	\$ (109,510,38)	5 (1,168,934,48)	\$ (93,525,98)	\$ (247,557,27)	\$ (215,015,14)	\$ (1,199,713.33)	\$ (126,271,94)	(1	\$ (825,172,08)	\$ (513,857,38)	5 (536.312.95)	5 (785,937,76)	\$ (195,713,87)	(Pa'+T6'CCT) 5	-	\$ (2,588,008,25)	\$ (97,124,09)	5 (310,211,54)	\$ (379,288,79)	\$ (4,639,672,70)	\$ (274,366,15)	\$ (1,280,340,65)	5 (1-535.139,42)	\$ (22,112,743,18) \$ (22,112,743,37)	S (3,	<.n	- 10	\$ (515,090,09)	\$ (1,572,875,59)	5 (196,905,75)	\$ (741,/99,39)	\$ (2,301,181,09)	\$ (714,140,35)	\$ (260,070,57)	5 (1088,677,78)	\$ (204,522,76)	\$ (1,545,098,30)	\$ (430,692,78)	\$ (589,402.22)	(26,002,009) 5	\$ (1,453,738.10)	5 (445,616.55)	\$ (616,761,40)	\$ (672,022,60)	\$ (961,97110)	5 (512.605.04) S (512.605.04)	\$ (504,175,42)		5 (13,102,387.23)	80% Potential Loss