



COUNTY OF ERIE
STEFAN I. MYCHAJLIW
COMPTROLLER

August 13, 2013

The Honorable Erie County Legislature
92 Franklin Street
Buffalo, New York 14202

Re: June 2013 Sales Tax

Dear Honorable Legislators:

The State has notified the County of the amount of sales tax revenue for January-June 2013. Subject to small adjustments for interest, January-June 2013 sales tax was \$204,100,885.17. This compares to the total January-June of 2012 sales tax revenue to \$198,412,084.18, an increase of \$5,688,800.99 or 2.87% growth.

While it is still too early to draw any conclusions on how 2013 sales tax will end this reinforces this office's warnings and the administration's multiple public warnings about their own overly optimistic sales tax projections contained in the Poloncarz administration's 2013 budget, an increase of 3.73% over 2012 actual.

If this trend of 2.87% growth continues for the remainder of 2013, then sales tax would end below budget by \$3,525,682.

This office will continue to monitor this account, the largest revenue in the budget at \$426,033,687, closely throughout the year and will report to your Honorable Body as we receive monthly updates from the State.

Potential Budget Gaps Based on 2013 Sales Tax Growth

Actual 2013 Year-to-Date 2.87%: - \$3,525,682
1%: - \$11,206,151
2%: - \$ 7,098,948
3%: - \$ 2,991,745
3.73%: \$0

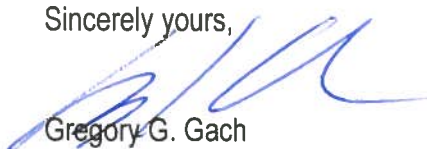
January-June 2012 Sales Tax Revenue: \$198,412,084
January-June 2013 Sales Tax Revenue: \$204,100,885
Year-to-Date Difference: + \$5,688,801 or + 2.87%

June 2012 Sales Tax Revenue: \$34,113,305
June 2013 Sales Tax Revenue: \$32,190,734
Difference: + \$1,922,571 or +5.97 %

2011 Sales Tax Revenue: \$400,993,639
2012 Sales Tax Revenue: \$410,720,332
2013 Projected Sales Tax Revenue: \$426,033,687

If you have any questions, please do not hesitate contacting this office.

Sincerely yours,



Gregory G. Gach
Deputy Comptroller

cc: Mark C. Poloncarz, County Executive
Erie County Fiscal Stability Authority