



ERIE COUNTY COMPTROLLER
HON. STEFAN I. MYCHAJLIW

October 6, 2020

The Honorable
Erie County Legislature
92 Franklin Street, 4th Floor
Buffalo, NY 14202

Dear Honorable Members,

We continue to see how the COVID-19 pandemic has impacted the travel and hospitality industry these past eight months. Erie County's Hotel Occupancy Tax revenue, also known as Bed Tax, is significantly down this quarter. In the first, second, and third quarters, my office has collected a total of \$3,320,581.01. To compare, in the first three quarters of 2019, we collected \$8,614,577.36. That is a drop of 61.5 percent.

Here is the breakdown:

• 2020	\$3,320,581.01	• 2019	\$8,614,577.36
Quarter 1	\$1,688,756.55	Quarter 1	\$1,946,461.32
Quarter 2	\$577,854.22	Quarter 2	\$2,800,362.23
Quarter 3	\$1,053,970.24	Quarter 3	\$3,867,753.81

As you aware, the 2020 budget that you adopted in December 2019, projected Hotel Occupancy Tax at \$11,600,000. The Office of Erie County Comptroller will continue to monitor this and other revenue sources closely and report data to your honorable body.

If you have any questions or concerns, please do not hesitate to reach out to the Comptroller's Office.

Sincerely,

Gregory G. Gach
Deputy Comptroller
Erie County Comptroller's Office