

CE

James J. Cerroni, Clerk
Community Enrichment Committee
Erie County Legislature
92 Franklin Street, 4th floor
Buffalo, NY 14202

2012 Cultural Organization Data Response Sheet

Name of Organization: CEPA Gallery

Yearly Budget Amount: \$47,150 Erie County

Yearly Operational Costs: 2011/2012 - \$444,141

Yearly Projected Revenues: 2011/2012 - \$\$476,835

Number of Yearly Events or Performances: 17 exhibitions, 5 performance/residencies,
plus dozens of arts education projects
serving over 1,000 children.

Number of Full Time Employees: 3

Number of Part Time Employees: 4

2012 Level of Anticipated County Funding: \$47,150

Other Major Sources of External Anticipated Funding:

New York State Council on the Arts:	\$90,000
National Endowment for the Arts:	\$43,750
Andy Warhol Foundation for the Visual Arts:	\$50,000

FY2011 (7/1/2011 – 6/30/2012) Budget Attached
NYS CDP report available by request.

3M-12

	BUDGET	
CEPA Budget 7-11 to 6-12	2012	
Earned Income		
Admissions	5,000	
Memberships	8,000	
Fundraising Events (Donor Events)	3,000	
Workshops	20,000	
Hourly Lab Rentals	450	
Studio Rental	3,200	
Facility Rental	5,200	
Contracted Services Program	37,500	
Contracted Services - Shared Staff Reimbursements	7,000	
Advertising Income	8,000	
Art Sales - Exhibitions/Visions Collection	3,000	
Art Sales - Auction	50,000	
Concessions	3,000	
Interest & Misc	6,200	
Total Earned Income	159,550	
Contributed Income		
Individual Contributions		
Board Campaign	15,000	
Individual Donations and Major Gifts - Sponsorships	12,000	
Corporate Donations		
Exhibition	2,500	
Programs	2,500	
Auction	15,000	
Foundations		
M&T Bank	10,000	
Vogt	10,000	
Fierle	7,500	
Edwards	10,000	
Other Foundations	40,000	
Total Contributed Income	124,500	
Federal Funding		
NEA - Education	23,750	
NEA - Visual Arts	20,000	
NEA - Heyman	20,000	
Total Federal Funding	63,750	
State Funding		
NYSCA VAP GOS	45,270	
NYSCA Education K-12	25,000	
NYSCA Education Community Based	20,000	
Total State Funding	90,270	
Municipal Funding		
Erie County	23,575	
City of Buffalo	15,190	
Total Government Grants	192,785	
TOTAL REVENUE	476,835	
Expenses		
Personnel		
Staff	144,000	
Executive Director	58,000	
Education Director	42,000	
Lead Teaching Artist	30,000	
Receptionist	14,000	
Other - Diane		
Fringe + Health Insurance		
Fringe Benefits	18,000	*
Health Insurance	15,500	*
Total Personnel	177,500	
Outside Artistic Fees:		
In School (K-12)	7,500	
After School (Community)	10,500	
Workshop Teachers	7,200	
Artist Fees - Exhibitions	9,000	

	BUDGET	
CEPA Budget 7-11 to 6-12	2012	
Exhibition Installation Support	15,000	
Total Outside Artistic Fees	49,200	
Outside - Other Fees & Services	17,500	
Auditor	3,200	
Legal	2,000	
Insurance (Liability/WC/Dis/D&O)	4,800	
Consultants	5,000	
Bank and Finance charge fees	2,500	
Outside Professional Fees	57,905	
Contracted Services Staff - Grantwriter	20,800	*
Contracted Services Staff - Executive Assistant	19,305	
Contracted Services Staff - Bookkeeper	15,000	
Web Site Expenses	2,800	
Total Outside - Other Fees & Professional Fees	75,405	
Space/Occupancy		
Market Arcade	32,736	
Studio	9,000	
Utilities	5,500	
Total Space/Occupancy	47,236	
Travel		
Local Travel - mileage @ \$.505 per mile	150	
Staff Travel & Lodging	750	
Artist Travel & Lodging	1,750	
Conference & Training	250	
Total Travel	2,900	
Marketing		
Printing - Programs	7,500	
Advertising	3,000	
Total Marketing Expenses	10,500	
Fundraising/Development		
Special Events	10,000	
Direct Mail	3,000	
Donor Cultivation	2,000	
Total Fundraising	15,000	
Other Expenses		
Art Fabrication	1,500	
Exhibition Expenses	7,500	
Education Supplies	14,000	
Education Expenses	9,000	*
Telephone & Internet	6,000	
Office Supplies	3,500	
Printing - General Office	900	
Postage & Shipping - Admin	2,700	
Postage & Shipping - Program	5,300	
Equipment Purchase & Maintenance	2,500	
Dues & Subscriptions	1,800	
Receptions	3,000	
Meals & Beverages	1,200	
Equipment Leasing - copier	1,800	
General Gallery/Admin Maintenance/Security	900	
Misc. Expenses	3,000	*
Staff Parking	1,800	
Unrealized loss on investments	0	
Total Remaining Operating Expenses	66,400	
TOTAL EXPENSES	444,141	
Surplus/(Defecit)	32,694	