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Donna M. Fernandes, Ph.D.
President

January 26, 2012

Mr. Robert M. Graber
Clerk of the Erie County Legislature
92 Franklin Street, 4th Floor
Buffalo, NY 14202

Re: 2012 Budget Accountability Act

Dear Mr. Graber:

Attached please find a copy of the 2012 Budget for the Zoological Society of Buffalo, Inc. We are submitting this budget to you so that we are in full compliance with the 2012 Budget Accountability Act.

The county monies are used for the general day to day operation of the Buffalo Zoo.

If you have any questions please do not hesitate to contact me. Thank you for your assistance in this matter.

Sincerely,

Donna M. Fernandes, Ph.D.
President/CEO

Encl.

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ZOOLOGICAL SOCIETY OF BUFFALO**2012 OPERATING BUDGET****SUPPORT AND REVENUE**

ADMISSIONS	1,620,000
FOOD SERVICE	541,500
FACILITIES RENTAL	41,000
ZOOTIQUE GIFT SHOP	200,000
ANIMAL ENCOUNTERS	0
PARKING, RIDES & ATTRACTIONS	247,500
EDUCATION	464,980
MEMBERSHIP	1,211,000
ADOPT AN ANIMAL	180,000
POLAR BITES	50,000
SPONSORSHIP	170,000
EVENTS	57,500
ANNUAL FUND	350,000
BRIDGE FUND	
SALE OF ANIMAL	0
GRANTS & GIFTS - RESTRICTED	135,000
GRANTS & GIFTS - UNRESTRICTED	5,000

TOTAL SELF GENERATED REVENUE	<u>5,273,480</u>
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CITY OF BUFFALO AGREEMENT	136,000
COUNTY OF ERIE CONTRACT	1,465,000
COUNTY OF ERIE LEASE AGREEMENT	0
STATE OF NEW YORK GRANT	0
ZBGA GRANT	212,000
IMLS NATIONAL LEADERSHIP GRANT	0
TOTAL PUBLIC SUPPORT	<u>1,813,000</u>

NCCC CONTRACT	8,000
INTEREST	0
TOTAL OTHER	<u>8,000</u>

GRAND TOTAL- REVENUE	<u><u>7,094,480</u></u>
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PERSONAL SERVICE EXPENSE

ADMINISTRATION	521,375
ANIMAL	1,521,600
VETERINARY	178,525
EDUCATION	644,535
GUEST RELATIONS	126,982
FOOD SERVICE	163,592
MAINTENANCE & ENGINEERS	475,250
HORTICULTURE	309,300
MARKETING	189,300
DEVELOPMENT	179,300

TOTAL PERSONAL SERVICES	<u>4,309,759</u>
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SUPPLIES & MATERIALS EXPENSE

ADMINISTRATION	39,005
ANIMAL	117,540
VETERINARY	106,925
EDUCATION	69,940
MAINTENANCE	104,850
HORTICULTURE	57,198
FOOD SERVICE	212,509
MARKETING	56,400
MEMBERSHIP	129,000
GUEST RELATIONS	27,550
DEVELOPMENT	89,600
ANIMAL FEED	322,000

TOTAL SUPPLIES & MATERIALS	<u>1,332,517</u>
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OTHER EXPENSES

UTILITIES	675,000
SPECIALIZED SERVICES	135,000
TELEPHONE	28,400
ADVERTISING	155,000
TRANSPORTATION	17,500
INSURANCE	102,060
SECURITY SERVICES	109,000
INTEREST/ BANK CHARGES	75,000
DEPRECIATION	148,800
MISCELLANEOUS	5,200
IMPROVEMENTS	1,244

TOTAL OTHER	<u>1,452,204</u>
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GRAND TOTAL EXPENSES	<u><u>7,094,480</u></u>
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