

BUFFALO
Philharmonic
CHORUS
75th Anniversary

February 14, 2012

BOARD OF DIRECTORS

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Mr. Robert M. Graber
Clerk of the Erie County Legislature
92 Franklin Street, 4th Floor
Buffalo, New York 14202

CE

Dear Mr. Graber,

In response to the request from the Erie County Legislature regarding the "2012 Budget Accountability Act", enclosed please find a copy of the Buffalo Philharmonic Chorus (BPC) 2011-2012 Annual Budget as approved by our Board of Directors in June 2011.

Because the Erie County Legislature's award to the BPC was not anticipated at the time of the preparation of the budget, it is not specifically included in this document. However, we have budgeted an aggregate amount of \$72,000 as Income from Gifts which does include our projection of donations, awards and grants to be sought and awarded during the fiscal year.

The funding awarded by the Erie County Legislature, as is all of our income from the Gifts category, will be used to fund our Operating expenses for the year. In particular, they will be used to fund those expenses of our various performances that are not covered by our contracts or by ticket sales. Included in these expenses are those required for musical scores, BPC paid professional singers, BPC accompanist, and for soloists and instrumentalists engaged for individual concerts.

We are deeply grateful for your continued support of the Arts and Culture in Erie County and in particular for your award to the Buffalo Philharmonic Chorus. We will continue to devote our efforts and our voices to the enrichment of the Western New York community through our performances of high quality diverse choral music.

Sincerely,



Raymond J. Kelleher
Chair, Finance Committee
Buffalo Philharmonic Chorus

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Buffalo Philharmonic Chorus

Adopted Budget
July 1, 2011 through June 30, 2012

INCOME

1. Investment Income

Baird Endowment Income	8,200
Interest on M&T Bonds	5,000
Interest on Vanguard LTIGBF	9,000
Thomas Swan Endowment Income	4,500

Total 1. Investment Income	26,700
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2. Gifts

Corporate Grants	6,000
Foundation Gifts	24,000
Individual Gifts	27,000
Concert Season Sponsorship	15,000

Total 2. Gifts	72,000
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3. Member Fees

Dues	9,750
Library Fee	1,300
Summer Singers	600

Total 3. Member Fees	11,650
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4. Performance Income

BPO contracts

Ballpark Pops	1,000
Chautauqua Bach/Bernstein	5,000
Carmina Burana	3,200
Mahler 3	2,000
Haydn Creation	4,500
Classical Christmas	3,500
Holiday Pops	5,600
Broadway rocks	2,700

Total BPO contracts	27,500
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Self Produced Concerts

Bach to Broadway	6,750
Messiah Sing-along	1,800
Messiah at OLV	20,000
Choral Workshop	1,900
Co-sponsored Choral Spectacular	
Ticket Sales	12,000
Program	14,000
75th Anniversary Concert	
Ticket Sales	4,000
Commission Grant	4,000

Total 75th Anniversary Concert	8,000
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Total Self Produced Concerts	64,450
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Total 4. Performance Income	91,950
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Buffalo Philharmonic Chorus

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5. Fundraising Events	7,000
Total 5. Fundraising Events	<u>7,000</u>
9. Other Income	
Bass Recording Sales	200
Messiah Score Sales	500
Rao Music Books	100
Total 9. Other Income	<u>800</u>
Total INCOME	210,100

EXPENSES

11. Personnel

Administrative Personnel

Business Manager	6,600
Chorus Mgr.	6,600
Development Manager	6,600
Administrative Personnel - Other	2,000

Total Administrative Personnel 21,800

Artistic Personnel

Accompanist	10,000
Asst Conductors	2,000
Music Director	45,000
Paid Singers Chorus	28,000

Total Artistic Personnel 85,000

Total 11. Personnel 106,800

12. Concert Expenses

Bach to Broadway	4,950
Messiah Sing-along	1,050
Messiah at OLV	14,460
Choral Workshop	200
Co-sponsored Charal Spectacular	19,150

75th Anniversary Concert

General Expenses	7,900
Commission	5,000

Total 75th Anniversary Concert 12,900

Total 12. Concert Expenses 52,710

13. Fundraising & Development

Raffle	1,750
Printing & Mailing	1,000
Donor Support	500
75th anniversary Event	2,000

Total 13. Fundraising & Development 5,250

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14. Marketing	
Season Brochure-printing	2,300
Season Brochure-mailing	450
Audition flyers/rack cards	500
Season Ads-BfloSpree/News/	3,000
75th Promotion	2,000
Archivist	6,000
Web Page Expenses	1,500
Total 14. Marketing	15,750
15. Member Activities	
Banquet 2012	500
Candy & Refreshments	600
Holiday Party Dec 2011	100
Other Member Activities	200
Total 15. Member Activities	1,400
16. Music Operations	
Piano Expenses	500
Score Rental	4,450
Score Purchase	4,000
Total Scores	8,450
Total 16. Music Operations	8,950
18. Office	
Broadband Service	200
Computer Repair & Software	250
Copy & Print	1,000
Moving	150
Office Rent	700
On-Line Ticket Sales	
Credit Card expenses	750
Credit Card Transaction Income	-600
Postage	1,500
Service, Auditing	3,500
Supplies	2,500
Telephone	1,000
Photo Paper & Display Board	80
Total 18. Office	11,030
19. Board Activities	
Awards and Gifts	200
Bank Service Charges	50
Board Misc. Costs	100
Dues & Fees	1,000
Insurance Premiums	2,000
Retreat	1,000
Elmwood Ave Festival of Arts	50
Total 19. Board Activities	4,400

Buffalo Philharmonic Chorus

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20. 75th Anniversary Event	
Planning	2,000
Total 20. 75th Anniversary	2,000
21. Apparel	
Blouses	
Blouse Expense	500
Blouse Income	-500
Total Blouses	0
Casual Chorus Attire	
Casual Attire Expenses	1,052
Casual Attire Income	-1,683
Total Casual Chorus Attire	-631
Music Folders	
Music Folder income	-270
Music Folders Expenses	270
Total Music Folders	0
Ties	
Ties Income	-45
Total Ties	-45
Total 21. Apparel	-676
22. Music Education Committee	
Choral Affiliates	100
ECMEA luncheon	150
Total 22. Music Education Committee	250
23. Miscellaneous Expenses	
NYS Sales Tax	100
Total 23. Miscellaneous Expenses	100
Total EXPENSES	207,964
TOTAL INCOME	210,100
TOTAL EXPENSES	207,964
NET PROFIT	2,136