

**COUNTY OF ERIE**

**DIVISION OF PURCHASE**  
**95 FRANKLIN STREET**  
**BUFFALO, NY 14202**

**Bid for Road Salt Materials and Sand for use  
By Erie County Department of Public Works  
Division of Highways**

**Submitted in accordance with New York State Specifications  
For the period September 1, 2021 – August 31, 2022**

**BID #221190-004**

## **COMPANY**

## **PHONE**

**Compass Minerals**  
**9900 W 109<sup>th</sup> St. Suite 1000**  
**Overland Park, KS 66210**

**(800) 323-1641x1**  
**FAX- 913-433-9616**  
**Email [highwayorders@compassminerals.com](mailto:highwayorders@compassminerals.com)**

**D&H Materials**  
**11939 Rt. 98 South**  
**Arcade, NY 14009**

**(716) 492-4956**

**Gernatt Asphalt Products, Inc.**  
**PO Box 400**  
**Collins, NY 14034**

**(716) 532-3371**





**ROAD SALT**

Name of Bidder	SALT PRICE PER TON	PRICE PER TON DELIVERED								
		ERIE COUNTY	CITY OF BUFFALO	BFLO SEWER AUTH	AKRON CENTRAL SCHOOL	VILLAGE OF AKRON	TOWN OF ALDEN	VILLAGE OF ALDEN	TOWN OF FAMHERST	TOWN OF AURORA
Compass Minerals	\$33.00	\$37.54	\$35.78	\$35.96	\$38.26	\$38.26	\$37.83	\$37.83	\$37.52	\$36.80

Name of Bidder	TOWN OF BOSTON	TOWN OF BRANT	TOWN OF CHEEKTOWAGA	CHEEKTOWAGA-MARYVALE UFSD	TOWN OF CLARENCE	TOWN OF COLDEN	TOWN OF COLLINS	TOWN OF CONCORD	VILLAGE OF DEPEW	VILLAGE OF EAST AURORA

Name of Bidder	TOWN OF EDEN	TOWN OF ELMA	ERIE COMMUNITY COLLEGE	ERIE COUNTY MEDICAL CENTER	ERIE COUNTY WATER AUTHORITY	TOWN OF EVANS	VILLAGE OF GOWANDA	TOWN OF GRAND ISLAND	TOWN OF HAMBURG	VILLAGE OF HAMBURG

Name of Bidder	TOWN OF HOLLAND	KENMORE-TONAWANDA UFSD	VILLAGE OF KENMORE	CITY OF LACKAWANNA	TOWN OF LANCASTER	TOWN OF MARILLA	TOWN OF NEWSTEAD	TOWN OF NORTH COLLINS	TOWN OF ORCHARD PARK	VILLAGE OF ORCHARD PARK

Name of Bidder	TOWN OF SARDINIA	VILLAGE OF SLOAN	VILLAGE OF SPRINGVILLE	CITY OF TONAWANDA	TOWN OF TONAWANDA	TOWN OF WALES	TOWN OF WEST SENECA	VILLAGE OF WILLIAMSVILLE	VILLAGE OF BLASDELL

Name of Bidder	NFTA 485 CAYUGA	NFTA BNIA MAINTENANCE	NFTS COLD SPRING GARAGE	NFTA FRONTIER GARAGE	NFTA BABCOCK GARAGE					





Sand Salt Pre Mix		Village of Kenmore	City of Lackawanna	Town of Lancaster	Town of Marilla	Town of Newstead	Town of North Collins	Town of Orchard Park	Village of Orchard Park	Town of Sardinia	Village of Sloan	Village of Springville
Gernatt Asphalt Products, Inc.	1 to 1	47.45	44.70	45.95	44.95	49.45	41.45	42.20	42.20	38.95	45.70	37.45
	1 to 2	39.95	37.20	38.45	37.45	41.95	33.95	34.70	34.70	31.45	38.20	29.95
	1 to 3	36.15	33.40	34.65	33.65	38.15	30.15	30.90	30.90	27.65	34.40	26.15
	1 to 4	33.95	31.20	32.45	31.45	35.95	27.95	28.70	28.70	25.45	32.20	23.95
	t to 5	32.35	29.60	30.85	29.85	34.35	26.35	27.10	27.10	23.85	30.60	22.35

Sand Salt Pre Mix		City of Tonawanda	Town of Tonawanda	Town of Wales	Town of West Seneca	Village of Williamsville
Gernatt Asphalt Products, Inc.	1 to 1	46.45	46.45	43.95	44.45	46.70
	1 to 2	38.95	38.95	36.45	36.95	39.20
	1 to 3	35.15	35.15	32.65	33.15	35.40
	1 to 4	32.95	32.95	30.45	30.95	33.20
	1 to 5	31.35	31.35	28.85	29.35	31.60